

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): March 13, 2014

NEOSTEM, INC.
(Exact Name of Registrant as Specified in Charter)

Delaware
(State or Other Jurisdiction
of Incorporation)

001-33650
(Commission
File Number)

22-2343568
(IRS Employer
Identification No.)

420 Lexington Avenue, Suite 350, New York, New York 10170
(Address of Principal Executive Offices)(Zip Code)

(212) 584-4180
Registrant's Telephone Number

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02. Results of Operations and Financial Condition.

On March 13, 2014, NeoStem, Inc., a Delaware corporation (the “Company” or “NeoStem”), issued a press release which included certain results of the Company's fiscal year ended December 31, 2013, as well as Company highlights and 2014 outlook. A copy of this press release is attached as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated into this Item 2.02 by reference.

In accordance with General Instruction B.2 of Form 8-K, the information in this Item 2.02 of this Current Report on Form 8-K, including Exhibit 99.1, shall not be deemed “filed” for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liability of that section, nor shall it be deemed incorporated by reference in any filing under the Exchange Act or the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing.

Item 7.01 Regulation FD Disclosure.

NeoStem intends, from time to time, to present and/or distribute to the investment community and utilize at various industry and other conferences a slide presentation. The slide presentation is accessible on NeoStem's website at www.neostem.com and is attached hereto as Exhibit 99.2. NeoStem undertakes no obligation to update, supplement or amend the materials attached hereto as Exhibit 99.2.

In accordance with General Instruction B.2 of Form 8-K, the information in this Item 7.01 of this Current Report on Form 8-K, including Exhibit 99.2, shall not be deemed “filed” for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Exchange Act or the Securities Act of 1933, as amended, except as shall be expressly set forth by reference in such a filing.

Forward Looking Statements

This Current Report on Form 8-K, including Exhibits 99.1 and 99.2 hereto, contains “forward-looking” statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are typically preceded by words such as “believes,” “expects,” “anticipates,” “intends,” “will,” “may,” “should,” or similar expressions, although some forward-looking statements are expressed differently. Forward-looking statements represent the Company's management's judgment regarding future events. Although the Company believes that the expectations reflected in such forward-looking statements are reasonable, the Company can give no assurance that such expectations will prove to be correct. All statement other than statements of historical fact included in the Current Report on Form 8-K are forward-looking statements. The Company cannot guarantee the accuracy of the forward-looking statements, and you should be aware that the Company's actual results could differ materially from those contained in the forward-looking statements due to a number of factors, including the statements under “Risk Factors” contained in the Company's reports filed with the Securities and Exchange Commission.

Item 9.01 Financial Statements and Exhibits

(d) Exhibits

Exhibit No.	Description
99.1	Press Release dated March 13, 2014*
99.2	Slide presentation of NeoStem, Inc. dated March 2014*

*Exhibit 99.1 and Exhibit 99.2 are furnished as part of this Current Report on Form 8-K.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

NEOSTEM, INC.

By: /s/ Catherine M. Vaczy
Name: Catherine M. Vaczy, Esq.
Title: General Counsel

Dated: March 13, 2014

NeoStem Announces 2013 Year End Financial Results and Provides Corporate Update

Expanded Clinical Development Programs With Near Term Data

NEW YORK, March 13, 2014 (GLOBE NEWSWIRE) -- NeoStem, Inc. (Nasdaq:NBS) ("NeoStem" or the "Company") today announced 2013 year end results and provided an update on its business.

NeoStem is a leader in the emerging cellular therapy industry, pursuing the preservation and enhancement of human health globally through the development of cell based therapeutics that prevent, treat or cure disease by repairing and replacing damaged or aged tissue, cells and organs and restoring their normal function. The business includes the development of novel proprietary cell therapy products as well as a revenue-generating contract development and manufacturing service business. This combination has created an organization with unique capabilities for cost effective in-house product development and immediate revenue and cash flow generation.

"NeoStem is positioned for significant transformation in our product pipeline in 2014," commented Dr. Robin Smith, NeoStem's Chairman and CEO. "In addition to announcing clinical results for product candidates in both our CD34 Cell Program for ischemic repair and T Regulatory (Treg) Cell Program for immune modulation, we plan to advance these programs in studies that include type 1 diabetes, chronic heart failure and steroid resistant asthma. Additionally, our wholly owned contract manufacturing business, PCT, will continue to prepare for successful commercial-scale manufacturing through its newly formed Engineering & Innovation Center designed to support the manufacturing of high quality products with a reasonable cost of goods."

2013 Business Highlights

In 2013, NeoStem significantly advanced its leadership in the cell therapy industry, with highlights including:

- Positive Data Safety Monitoring Board outcomes for the 12 and 18 month data and safety reviews for our PreSERVE AMI Phase 2 clinical trial evaluating AMR-001 for the preservation of heart function after a severe heart attack;
- Full enrollment of 160 patients in the Phase 2 PreSERVE AMI trial by December 2013;
- Expansion of CD34 cell intellectual property coverage globally;
- Establishment of relationship with University of California, San Francisco and Dr. Jeffrey Bluestone resulting in the license of three patent families, Phase 1 data and related IND to advance the Treg Program in type 1 diabetes;
- Completion of enrollment in Dr. Bluestone's Phase 1 trial for type 1 diabetes using Treg cells;
- Expansion of PCT clean rooms to include a Class 1,000 suite compliant with EU production standards;
- Continued growth in processing and storage services including additional transplant center client;
- Receipt of National Institute of Allergy and Infectious Diseases (NIAID) and National Institutes of Health (NIH) financial support for VSEL™ Technology research;
- Recruitment of additional seasoned management raising the Company's profile in the industry and increasing its knowledge, skill base and competitiveness;
- Listing on NASDAQ Capital Market;
- During the 2013 calendar year, the market capitalization of the Company increased by 89%;
- Raised \$62 million from equity financings.

2013 Year-End Financial Highlights from Continuing Operations

- Revenues for the year were \$14.7 million compared to \$14.3 million in 2012. PCT's clinical services revenues, representing the largest component of revenues, increased 14%. These revenues were impacted by the deferral of revenue on certain process development contracts, in accordance with our revenue recognition policy. The revenue increase was also partially offset by lower clinical service reimbursable revenue due to changes in certain customer contractual terms. Overall, there were approximately 50% more active clients compared to 2012.
- Year-end cash balance was \$46.1 million.
- Operating expenses were \$38.5 million compared to \$32.8 million in 2012. Research and development expenses increased \$6.5 million in support of our Phase 2 PreSERVE AMI trial and the advancement of our Treg Program. Selling, general and administrative expenses decreased \$0.7 million.
- Net loss from continuing operations was \$39.5 million compared to \$36.1 million in 2012.
- Net loss excluding non-cash charges was \$28.7 million (see reconciliation in the Appendix below).

2014 Outlook

In 2014, NeoStem's management looks forward to significant additional achievements. The Company's milestones and goals for the year include:

Therapeutic Pipeline

- Release of data from PreSERVE AMI Phase 2 trial in 2H 2014;
- Initiate a Phase 2 chronic heart failure trial in our CD34 Cell Program;
- Data from the Treg Phase 1 trial in type 1 diabetes presented at the American Diabetes Association Scientific Sessions in June 2014;
- Advance Treg Program to initiate Phase 2 trial in type 1 diabetes;
- Initiate proof-of-concept study to determine if Treg cells can be used to treat steroid resistant asthma;
- Advance VSEL™ research through preclinical studies.

Commercial Operations

- Drive further growth in revenues through product and service expansion transaction(s);
- Advance initiatives in Engineering & Innovation Center to lower cost of goods and improve robustness and efficiency of the manufacturing process in anticipation of commercial production;
- Expand manufacturing capabilities internationally.

Strategic Transactions

- Explore strategic acquisitions and business development transactions to increase shareholder value.

Appendix

Use of Non-GAAP Financial Measures

The Company uses Net Loss Excluding Non-Cash Charges as a non-GAAP financial measure in evaluating its performance. This measure represents net loss, less equity-based compensation, depreciation and amortization, and other non-cash adjustments included in net loss. The Company believes that providing this measure to investors provides important supplemental information of its performance and permits investors and management to evaluate the core operating performance and cash utilization of the Company by excluding the use of these non-cash adjustments. Additionally, the Company believes this information is frequently used by securities analysts, investors and other interested parties in the evaluation of performance. Management uses, and believes that investors benefit from, this non-GAAP financial measure in assessing the Company's operating results, as well as in planning, forecasting and analyzing future periods.

Net Loss Excluding Non-Cash Charges has limitations as an analytical tool, and investors should not consider this measure in isolation, or as a substitute for analysis of the Company's results as reported under generally accepted accounting principles in the United States ("U.S. GAAP"). For example, this measure does not reflect the Company's cash expenditures, future requirements for capital expenditures, contractual commitments, or cash requirements for working capital needs. Although depreciation and amortization are non-cash charges, the assets being depreciated or amortized often will have to be replaced in the future, and Net Loss Excluding Non-Cash Charges does not reflect any cash requirements for such replacements. Given these limitations, the Company relies primarily on its U.S. GAAP results and uses the Net Loss Excluding Non-Cash Charges measure only as a supplemental measure of its financial performance and cash utilization.

GAAP to Non-GAAP Reconciliation (for the twelve months ended December 31, 2013)

Net Loss Excluding Non-Cash Charges Reconciliation

(in millions)

Net loss from continuing operations	\$(39.5)
Equity-based compensation	6.8
Depreciation and amortization	1.6
Changes in fair value of derivative liability	(0.1)
Changes in acquisition-related contingent consideration	1.9
Bad debt recovery	(0.2)
Deferred income taxes	0.8
Net Loss Excluding Non-Cash Charges	<u>\$(28.7)</u>

Forward-Looking Statements

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements reflect management's current expectations, as of the date of this press release, and involve certain risks and uncertainties. Forward-looking statements include statements herein with respect to the successful execution of the Company's business strategy, including with respect to the Company's ability to develop and grow its business, the successful development of cellular therapies, including with respect to the Company's research and development and clinical evaluation efforts in connection with the Company's CD34 Cell Program and our T Regulatory Cell Program and other cell therapies, the future of the regenerative medicine industry and the role of stem cells and cellular therapy in that industry and the performance and planned expansion of the Company's contract development and manufacturing business. The Company's actual results could differ materially from those anticipated in these forward-looking statements as a result of various factors. Factors that could cause future results to materially differ from the recent results or those projected in forward-looking statements include the "Risk Factors" described in the Company's Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 13, 2014 and in the Company's periodic filings with the SEC. The Company's further development is highly dependent on future medical and research developments and market acceptance, which is outside its control.

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**INVESTOR
PRESENTATION**

NASDAQ: NBS
MARCH 2014



TRANSFORMING MEDICINE



FORWARD-LOOKING STATEMENTS

This presentation includes "forward-looking" statements within the meaning of the Private Securities Litigation Reform Act of 1995, as well as historical information. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause our actual results, performance or achievements, or industry results, to be materially different from anticipated results, performance or achievements expressed or implied by such forward-looking statements. When used in this presentation, statements that are not statements of current or historical fact may be deemed to be forward-looking statements. Without limiting the foregoing, the words "plan," "intend," "may," "will," "expect," "believe," "could," "anticipate," "estimate," or "continue" or similar expressions or other variations or comparable terminology are intended to identify such forward-looking statements, although some forward-looking statements are expressed differently. Additionally, statements regarding the future of the regenerative medicine industry and the role of stem cells and cellular therapy in that future, our ability to successfully develop and grow our business, including with regard to our research and development and clinical evaluation efforts and future marketing and sales in respect of product candidate in our CD34 Cell Program, our T-Regulatory Cell Program and other cell therapies and the marketing, performance and planned expansion of our contract development and manufacturing business are forward looking statements. Our future operating results are dependent upon many factors and our further development is highly dependent on future medical and research developments and market acceptance, which is outside our control.

Forward-looking statements, including with respect to the successful execution of the Company's strategy, may not be realized due to a variety of factors and we cannot guarantee their accuracy or that our expectations about future events will prove to be correct. Such factors include, without limitation, (i) our ability to manage our business despite operating losses and cash outflows; (ii) our ability to obtain sufficient capital or strategic business arrangements to fund our operations and expansion plans, including meeting our financial obligations under various licensing and other strategic arrangements, the funding of our development programs for our CD34 Cell Program and our T Regulatory Cell Program, and the commercialization of the relevant technology; (iii) our ability to build and maintain the management and human resources infrastructure necessary to support the growth of our business; (iv) our ability to integrate our acquired businesses successfully and grow such acquired businesses as anticipated, including expanding our PCT business internationally; (v) whether a large global market is established for our cellular-based products and services and our ability to capture a meaningful share of this market; (vi) competitive factors and developments beyond our control; (vii) scientific and medical developments beyond our control; (viii) our ability to obtain and maintain, as applicable, appropriate governmental licenses, accreditations or certifications or comply with healthcare laws and regulations or any other adverse effect or limitations caused by government regulation of our business; (ix) whether any of our current or future patent applications result in issued patents, the scope of those patents and our ability to obtain and maintain other rights to technology required or desirable for the conduct of our business; (x) whether any potential strategic benefits of various licensing transactions will be realized and whether any potential benefits from the acquisition of these licensed technologies will be realized; (xi) the results of our development activities, including the results of our PreSERVE Phase 2 clinical trial of AMR-001 and planned clinical trials; (xii) our ability to complete our planned clinical trials (or initiate future trials) in accordance with our estimated timelines due to delays associated with enrolling patients due to the novelty of the treatment, the size of the patient population and the need of patients to meet the inclusion criteria of the trial or otherwise; (xiii) the prospects of entering into additional license agreements, or other forms of cooperation with other companies and/or medical institutions and (xiv) the other factors discussed in "Risk Factors" in our Annual Report on Form 10-K filed with the Securities and Exchange Commission ("the SEC") on March 13, 2014 and elsewhere in this presentation and in the Company's other periodic filings with the SEC which are available for review at www.sec.gov under "Search for Company Filings."

All forward-looking statements attributable to us are expressly qualified in their entirety by these and other factors. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. Except as required by law, the Company undertakes no obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise.



CELL THERAPY

Using cells to prevent, treat, or cure disease by repairing and replacing damaged or aged tissue, cells, and organs in order to restore their normal function

Holds the promise to dramatically transform the course of medicine:

Improve clinical outcomes

Reduce overall healthcare costs

ABOUT NEOSTEM

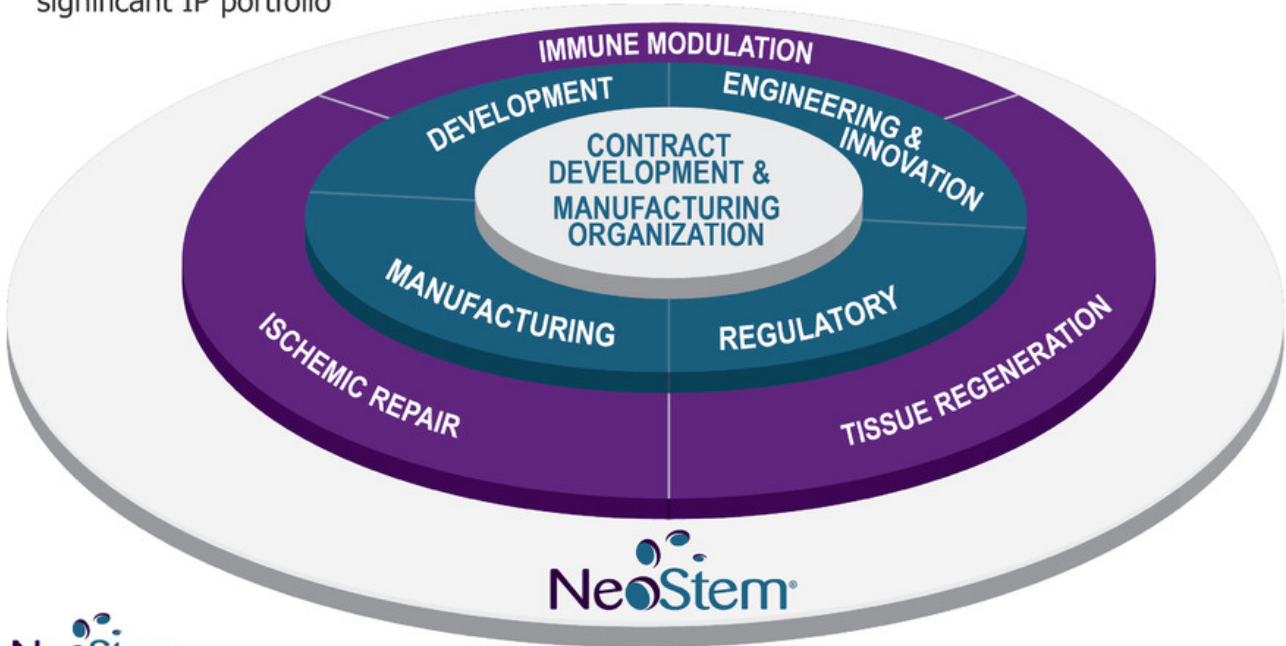
Leader in the emerging cellular therapy industry developing novel proprietary cell therapy products as well as generating revenue through a contract development and manufacturing organization that we believe will benefit from the growth of this industry



NEOSTEM HAS AN INTEGRATED BUSINESS MODEL



- Combination of the development of therapies and a revenue-generating service business allows for cost effective in-house product development and immediate revenue and cash flow generation
- Develops breakthrough products in cell therapy for unmet medical needs around a significant IP portfolio



COMPANY OVERVIEW



- Leader in cell therapy developing potentially transformative treatments for patients in multiple indications
- Founded in 2006
- Integrated entity with 3 pipeline technology platforms and revenue generating contract development and manufacturing service business
- 28.5M common shares outstanding (36.9M fully diluted) as of March 11, 2014
 - ▶ 4.5M warrants that could generate \$69.1M for the Company upon exercise
- Market Capitalization: \$199M as of February 28, 2014
- Over \$46M in cash as of December 31, 2013
- Shares listed on NASDAQ, Ticker: NBS
- Headquarters in New York City
- GMP-compliant facilities in Allendale, NJ and Mountain View, CA
- 108 employees as of December 31, 2013
- Management team with broad industry and academic experience



ABOUT NEOSTEM

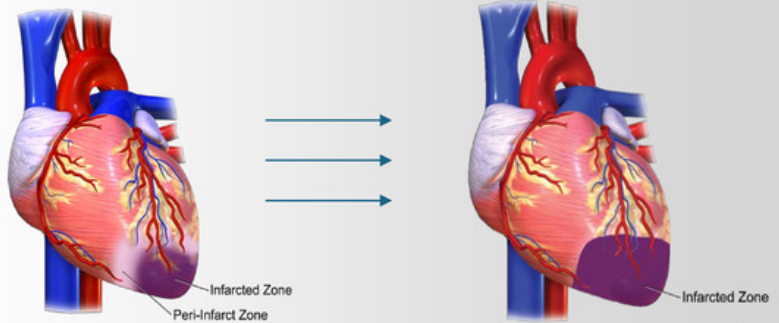
We pursue the preservation and enhancement of human health globally through the development of cell-based therapeutics that prevent, treat or cure disease

CD34 CELL PROGRAM: ENHANCING THE BODY'S NATURAL REPAIR MECHANISM

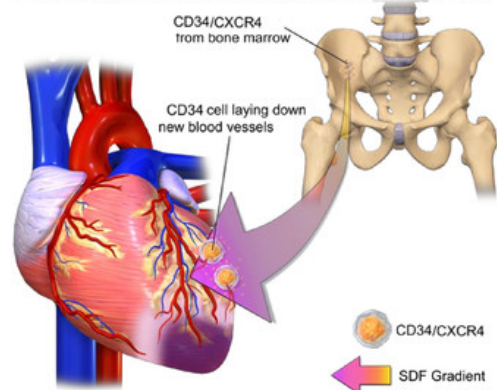


- Following a heart attack, apoptosis and progressive cardiomyocyte loss leads to infarct expansion
- ST segment Elevation MI (STEMI) patients are at a high risk of a progressive deterioration in heart muscle function that leads to worsening of heart function, morbidity and mortality
- CD34/CXCR4 cells are a natural repair mechanism
- This mechanism works the same for other areas of vascular insufficiency such as chronic heart failure and traumatic brain injury

THE NATURAL PROGRESSION OF DISEASE POST-STEMI



AMR-001 BRINGS REPAIR SYSTEM TO THE HEART TO PRESERVE FUNCTION AFTER A STEMI

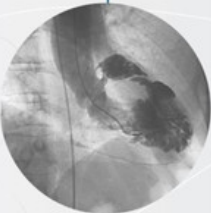


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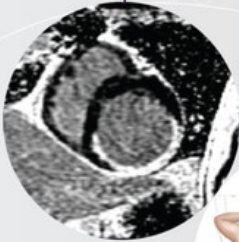
PRESERVE PHASE 1 STUDY TREATMENT PROCESS



DAY 1 DAY 2 DAY 3 DAY 4 DAY 5 DAY 6 DAY 7 DAY 8 DAY 9 DAY 10 DAY 11



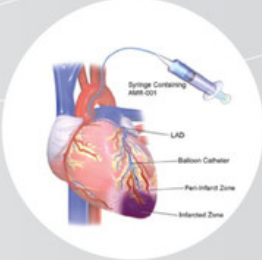
DAY 1:
Patient comes to emergency room with heart attack and receives stent



DAY 4:
Cardiac magnetic resonance to assess ventricular function



DAY 4-9:
Mini bone marrow procedure to harvest cells



DAY 5-9:
6-8 Hour cell separation process to isolate CD34/CXCR4 cells

DAY 6-11:
Injection of cell therapy into the infarct-related artery

FEATURES AND BENEFITS OF AMR-001



FEATURES

- CD34/CXCR4 cells home to the viable tissue surrounding the infarcted (dead) myocardium (peri-infarct zone) after administration and persist
- Autologous cells take up residence in the peri-infarct zone, likely promoting angiogenesis (development and formation of new blood vessels)
- Cell preparation has a 72 hour shelf life and is infused into patient 5 to 11 days following an AMI
 - ▶ After the pro-inflammatory “hot phase”
 - ▶ Prior to permanent scar formation

BENEFITS

- Amplifies the body’s natural repair mechanism
- Cells are not expanded – concern about abnormal growth once administered is not relevant
- Cells are autologous – immune attack is not a concern
- Delivery where cells are needed without having to inject into myocardium
 - ▶ Safer and greater distribution

PHASE 1 RESULTS POINT TO AMR-001 POTENTIAL



DOSE RESPONSE CORRELATED WITH MOBILE CD34 CELLS

Patients dosed \geq the threshold dose of 10 million cells showed significant improvement in perfusion

RTSS (HYPOPERFUSION)

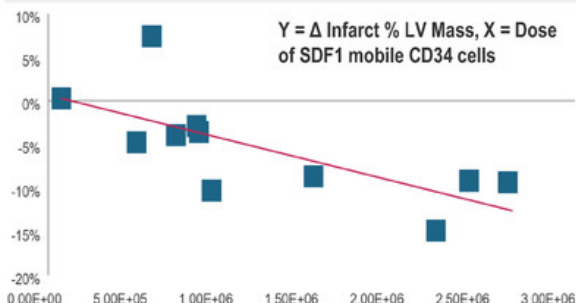
COHORT	BASE LINE	6 MONTHS	DELTA	% CHANGE
Control	259.0	273.5	+14.5	+5.6
5M Cells	714.2	722.0	+7.8	+1.1
10M Cells	998.6	635.8	-362.8	-36.4
15M Cells	584.0	462.0	-122.0	-20.9

DSMB DETERMINED THAT THERE WERE NO SAFETY CONCERNS THAT WARRANTED ANY ACTION

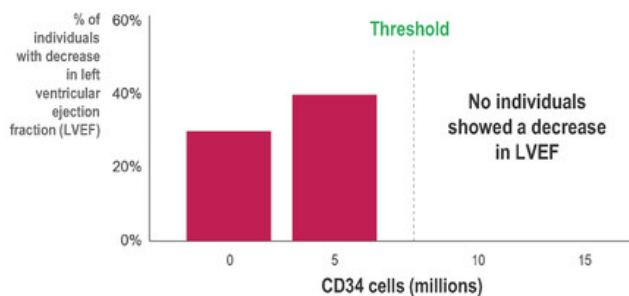
Quyyumi AmHTJ 2011 and data on file



Increasing doses of CD34/SDF-1 mobile cells reduced the size of the infarct region as measured by CMR



At threshold dose of 10 million cells or more, no individuals showed decrease in LVEF



CD34 CELL PROGRAM INTELLECTUAL PROPERTY



- Broad and growing patent portfolio supports cardiac and other ischemic conditions
- NeoStem's patent claims cover a pharmaceutical composition that contains a therapeutic concentration of non-expanded CD34/CXCR4 stem cells that move in response to SDF-1, together with a stabilizing amount of serum, and that can be delivered parenterally through a catheter to repair an injury caused by vascular insufficiency
- 6 granted or allowed US composition of matter and methods patents



- 10 granted or allowed OUS composition of matter and method patents:
 - ▶ European Union, Japan, South Africa, Malaysia, Philippines, Canada, Russia
- Patent Applications: 20 US and OUS patents pending
- Issued and pending claims can be applied to broad range of other conditions caused by underlying ischemia, including: chronic myocardial ischemia post-AMI; chronic heart failure; critical limb ischemia; and ischemic brain injury



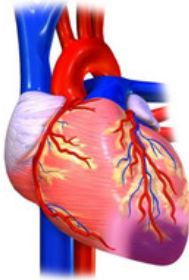
PRESERVE PHASE 2 STUDY: ENROLLMENT COMPLETED, AWAITING DATA RELEASE



TARGET	Post-AMI preservation of cardiac function
KEY INCLUSION CRITERIA	Confirmation of ST Elevation MI (STEMI); ejection fraction $\leq 48\%$ at day 4; state of the art care post stenting
LOCATION AND NUMBER OF SUBJECTS	United States, 60 centers, 160 patients (enrollment completed)
DESIGN	Double blind, placebo controlled, randomized (1:1)
PRIMARY ENDPOINT	Change in cardiac perfusion (RTSS by SPECT) from baseline to 6 months
OTHER ENDPOINTS	Secondary endpoints to determine preservation of cardiac function and clinical events: <ul style="list-style-type: none">■ CMR to measure LVEF, LVESV, LVEDV, regional myocardial strain, infarct/peri-infarct regional wall motion abnormalities, and infarct size (baseline and 6 months)■ Quality of Life measures: (KCCQ & SAQ)■ Reduction in cumulative MACE and other adverse clinical cardiac events at 6, 12, 18, 24, and 36 months
TREATMENT	Single dose via infarct related artery with minimum dose for release $\geq 10\text{MM}$ CD34+ cells



WHAT'S NEXT?



CHRONIC HEART FAILURE

- Significant need - prevalence of over 23 million worldwide, 5.7 million US
- Therapy would enable larger distribution (not limited to mapping systems)
- Expect to initiate Phase 2 clinical trial in 2014 in Europe
- Dilated cardiomyopathy is one cause of chronic heart failure



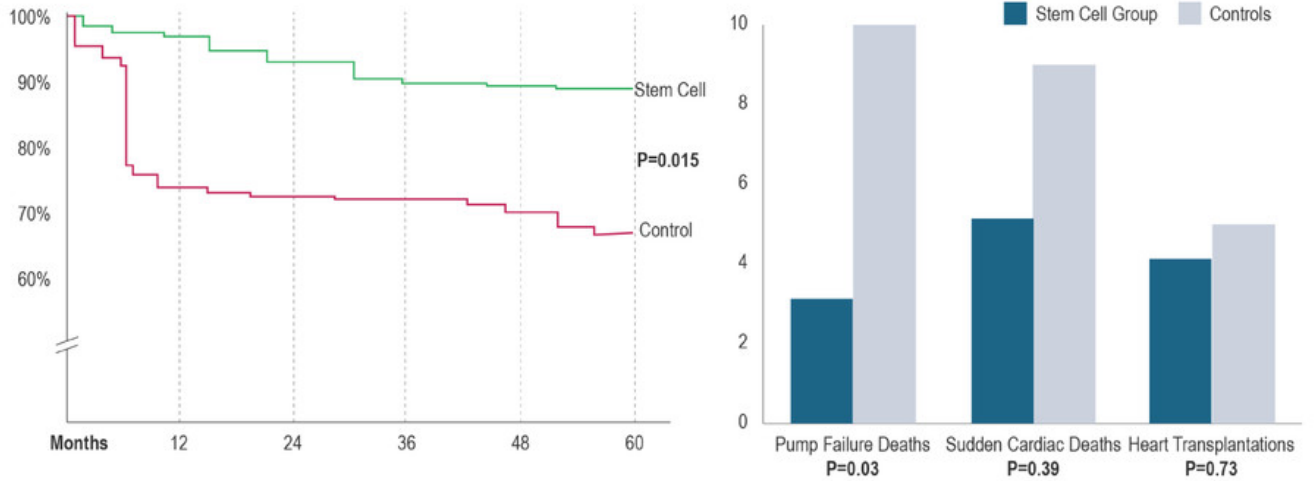
TRAUMATIC BRAIN INJURY

- 1.7 million people sustain TBI annually
- Expect data in 2014 from preclinical studies on effect of CD34 product in animal model
- Plan to seek partnerships if studies are positive

RECENT DATA SUPPORTS CD34 USE IN CHRONIC HEART FAILURE



CD34 STEM CELL THERAPY SIGNIFICANTLY IMPROVES EVENT FREE SURVIVAL AT 5 YEARS IN PATIENTS WITH DILATED CARDIOMYOPATHY



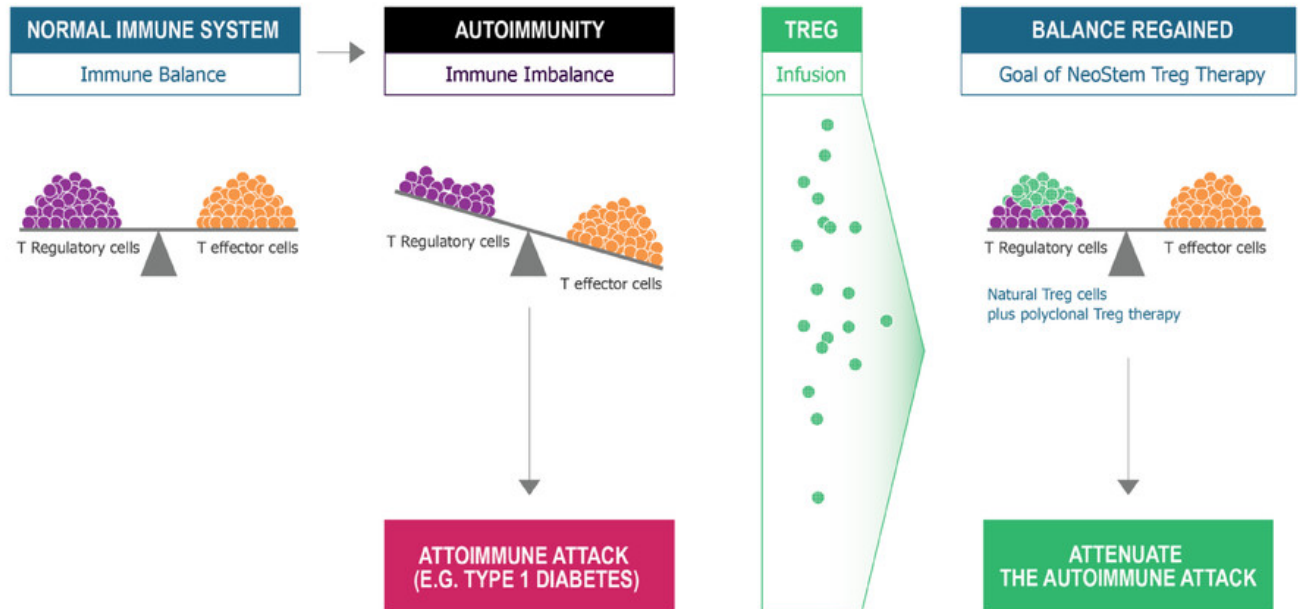
Adapted from Vrtovec et al, Circ Res published online October 12, 2011
Note: 110 patients (open label, 55 treated with cells and 55 standard of care)



T REGULATORY CELL PROGRAM: POTENTIAL TO LIMIT AUTOIMMUNITY



TREG THERAPY REPRESENTS A NOVEL APPROACH FOR RESTORING IMMUNE BALANCE BY ENHANCING T REGULATORY CELL NUMBER AND FUNCTION¹



1) Chai, Jian-Guo et al, Journal of Immunology 2008; 180:858-869





FEATURES OF THE TREG PROGRAM



FEATURES OF TREGS:

- Natural part of immune system
- Regulate activity of T effector cells (responsible for protection from viruses and foreign antigens)
- In autoimmune disease it is thought that deficient Treg activity permits the T effector cells to attack the bodies' own tissues

SIGNIFICANT COLLABORATIONS:

- Partnership with Becton Dickinson (11.5% program ownership) 
- Accelerated development through collaboration with University of California, San Francisco and laboratory of Dr. Jeffrey Bluestone 

INTELLECTUAL PROPERTY:

- Exclusive rights to 22 issue patents covering isolation, activation, expansion and methods of treating or preventing certain conditions and/or diseases using Tregs in US and major international markets



SIGNIFICANT MARKET OPPORTUNITY IN INITIAL INDICATIONS



TYPE 1 DIABETES

- Also referred to as insulin dependent diabetes or juvenile diabetes
- Affects >34 million worldwide or 1 in 300 children
- Diabetes is leading cause of kidney failure, new cases of adult blindness and non-traumatic lower-limb amputations
- Type 1 diabetes accounts for \$14.9 billion in annual healthcare costs in US

ASTHMA

- Affects 25 million in US and 300 million worldwide
- Asthma accounts for \$56 billion in annual direct and indirect health care costs in US
- Steroid resistant asthma afflicts <5% of the total asthma population, but accounts for up to 50% of healthcare spending on asthma

TREG PROGRAM CLINICAL STATUS



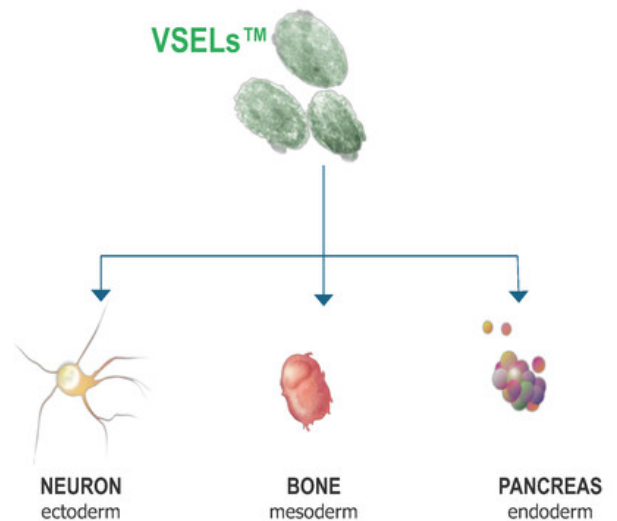
- Phase 1 study for type 1 diabetes completed by Dr. Bluestone and Dr. Kevan Herold (Yale University) with results to be presented at American Diabetes Association Scientific Sessions in June 2014
- Advancing to initiate type 1 diabetes Phase 2 study in 2014 through collaboration with Drs. Jeffrey Bluestone and Qizhi Tang (UCSF)
- Data published in 2012 of a study¹ of autologous Treg therapy for type 1 diabetes revealed significant preservation of pancreatic function in treated patients compared to controls, with higher c-peptide levels and lower insulin requirements, including 20% of patients being able to come off of insulin after 4 months after treatment
- Evaluating second indication for Treg program; steroid resistant asthma proof-of-concept study planned to initiate in 2014

1) Marek-Trzonkowska N et al. Diabetes Care 2012;35:1817-1820

VSEL™ TECHNOLOGY: POTENTIAL TO REPAIR DAMAGED TISSUE



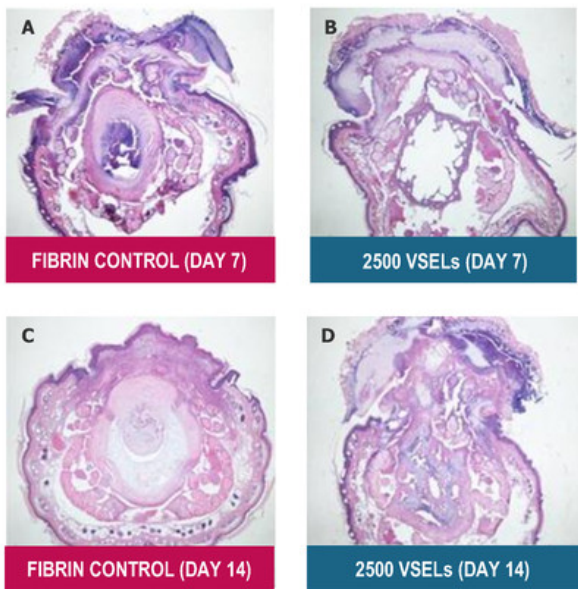
- Evaluating therapeutic potential of very small embryonic-like stem cells (VSELS™)
- Research suggests multipotency and multi-lineage differentiation into all basic cell types (mesoderm, ectoderm, endoderm)
- Exploring the development of therapies using VSELS™ for retinal repair and the treatment of chronic wounds
- Anticipate developing single manufacturing process for therapeutic indications
- \$4.5 million of grant activity toward preclinical VSEL research in areas such as bone repair, scleroderma and acute radiation syndrome



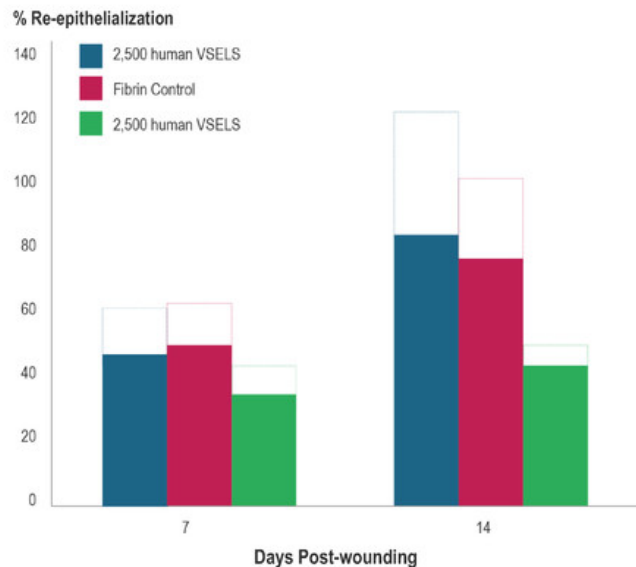
HUMAN VSELS™ ACCELERATE HEALING IN A SCID MOUSE COMPLEX TAIL WOUND MODEL



PRELIMINARY DATA IN A PRECLINICAL MODEL OF SEVERE COMPLEX WOUNDS SUGGEST THAT VSELS™ MAY BE MORE EFFECTIVE IN ACCELERATING HEALING THAN MESENCHYMAL STROMAL CELLS



VSELS vs. MSCs
P<0.05



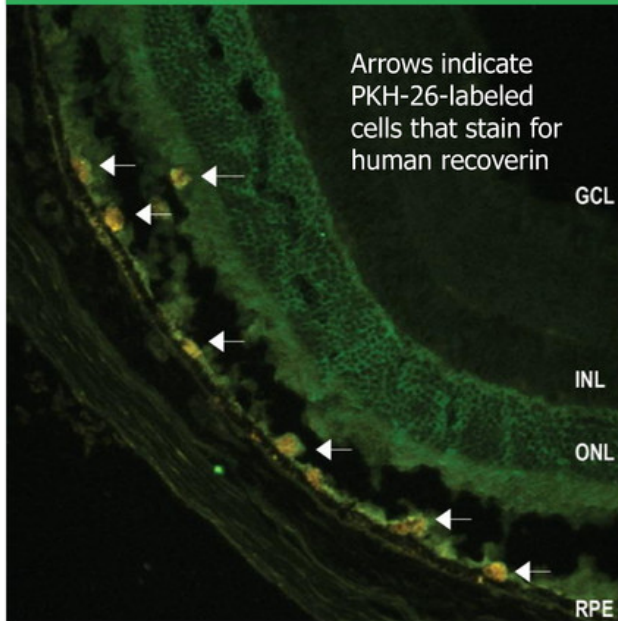
VSELS™ COULD BE USED TO TREAT MACULAR DEGENERATION



PRELIMINARY DATA SUGGEST HUMAN VSELS™ INJECTED INTO A MOUSE SUB-RETINAL SPACE INTEGRATE AND SHOW DIFFERENTIATION POTENTIAL IN SITU

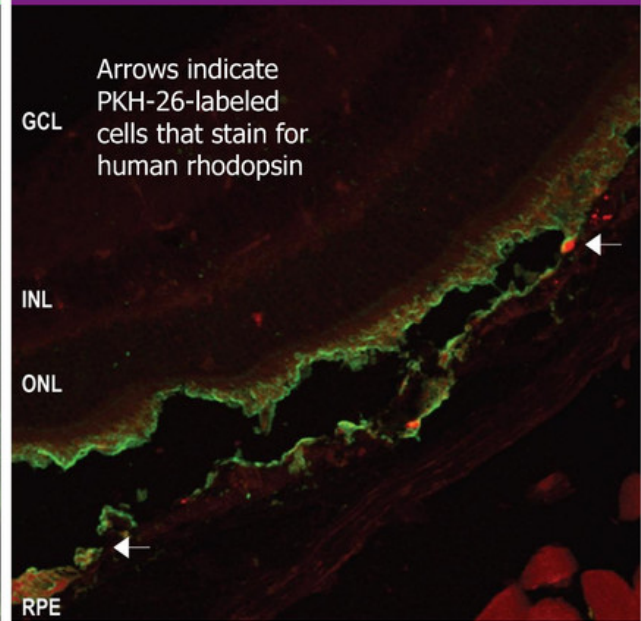
PKH-26 / RECOVERIN

PKH-26 positive cells co-labeled with Recoverin (400x).



PKH-26 / RHODOPSIN

PKH-26 positive cells co-labeled with Rhodopsin (400x).



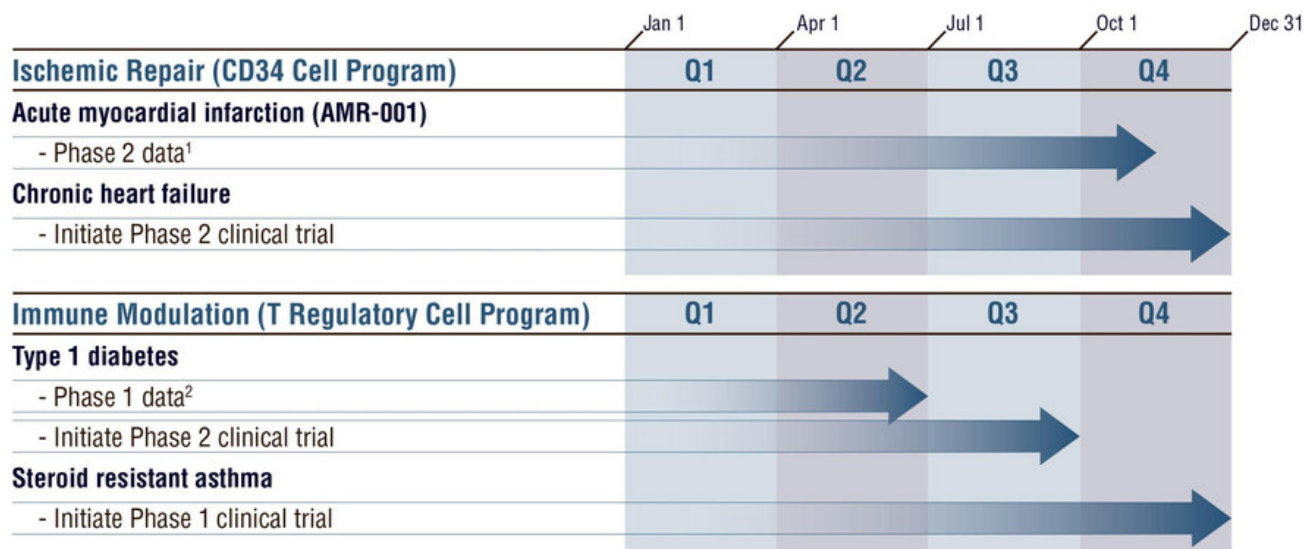
Eminli, S. et al. Exploring the use of human very small embryonic-like stem cells (VSELS) isolated from adult peripheral blood for therapy of dry age-related macular degeneration (AMD). ISSCR 2012 Annual Meeting, Yokohama, Japan. Poster presentation.



2014 OUTLOOK: CLINICAL MILESTONES



2014 Outlook: Clinical Milestones



1. The last patient primary endpoint follow-up for this study is expected in June followed by data lock and analysis with data available in 2H 2014.

2. It is expected that this study will be presented at the American Diabetes Association's Scientific Sessions, to be held June 13 – 17, 2014, by Study Director Dr. Jeffrey Bluestone (University of California, San Francisco) and Dr. Kevan Herold (Yale University), the Study Principal Investigator. The data from the study has been licensed by the Company from The University of California, San Francisco, and is expected to serve as the basis for initiation of a Phase 2 study by the Company.

PCT PROVIDES OUTSOURCED MANUFACTURING CAPABILITIES TO CELL THERAPY INDUSTRY



- High quality manufacturing capabilities with 15-year track record of success
- Proven efficiencies and reduced capital investment for customers through outsourcing
- Demonstrated regulatory expertise:
 - ▶ 50+ EU and US regulatory filings;
 - ▶ All clinical trial phases including BLA submission and product approval by FDA
- Significant focus on innovation, engineering and automation
- EU product distribution requirement compliant
- Continuing to expand commercial capabilities in the US and internationally (expect Europe in 2014)



ALLENDALE, NEW JERSEY (30,000 ft²)

ISO Class 7 / Class 10,000 suites

ISO Class 6 / Class 1,000 suite

Recent expansion of clean room space



MOUNTAIN VIEW, CALIFORNIA (25,000 ft²)

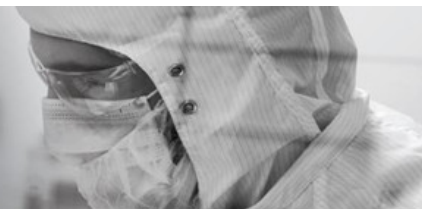
ISO Class 7 / Class 10,000 suites

Recent expansion of clean room space



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CONTRACT MANUFACTURING IS A SIGNIFICANT OPPORTUNITY



EXAMPLES OF CONTRACT SERVICES POTENTIAL FROM CONCEPTION TO COMMERCIALIZATION*

	LOW COMPLEXITY PRODUCT	MEDIUM COMPLEXITY PRODUCT	HIGH COMPLEXITY PRODUCT
PRECLINICAL DRUG DISCOVERY CONTRACTS	12 to 18 Month Engagement \$50,000 to \$250,000	12 to 24 Month Engagement \$250,000 to \$500,000	24 to 36 Month Engagement \$500,000 to \$1,000,000
PHASE 1 CLINICAL TRIAL MANUFACTURING CONTRACT	6 to 12 Month Eng. 5 to 25 Units Produced \$250,000 to \$750,000	12 to 18 Month Eng. 25 to 50 Units Produced \$625,000 to \$1,250,000	12 to 24 Month Eng. 50 to 100 Units Produced \$1,000,000 to \$2,000,000
PHASE 2 CLINICAL TRIAL MANUFACTURING CONTRACT	12 to 18 Month Eng. 25 to 50 Units Produced \$625,000 to \$1,250,000	12 to 24 Month Eng. 100 to 200 Units Mfg. \$2,000,000 to \$4,000,000	18 to 36 Month Eng. 200 to 400 Units Mfg. \$3,000,000 to \$6,000,000
PHASE 3 CLINICAL TRIAL MANUFACTURING CONTRACT	12 to 18 Month Eng. 50 to 100 Units Produced \$1,000,000 to \$2,000,000	24 to 48 Month Eng. 200 to 400 Units Mfg. \$3,000,000 to \$6,000,000	24 to 48 Month Eng. 400 to 1,000 Units Mfg. \$4,000,000 to \$10,000,000
COMMERCIAL MANUFACTURING CONTRACT	Est. Peak Annual Sales 2,500 to 5,000 Units \$38M to \$75M / Yr.	Est. Peak Annual Sales 10,000 to 25,000 Units \$80M to \$200M / Yr.	Est. Peak Annual Sales 25,000 to 50,000 Units \$125 to \$250M / Yr.

*Based on industry experience and estimated potential future commercial manufacturing in the industry



MANAGEMENT HIGHLIGHTS



Robin Smith, MD, MBA

Chief Executive Officer

- Leading NeoStem since 2006, completing five acquisitions & one divestiture, raising over \$180 million
- Extensive and diversified experience in executive and board level capacities for medical enterprises and healthcare-based entities



Robert A. Preti, PhD

Chief Scientific Officer, President of PCT

- One of the country's leading authorities on cell engineering and co-founder of PCT
- 10 years experience as Director of Hematopoietic Stem Cell Processing & Research Laboratory



Robert Dickey IV

Chief Financial Officer

- Over 15 years management experience at life sciences companies, following a career as an investment banker



Stephen W. Potter, MBA

Executive Vice President

- Biotech and pharma experience: Osiris Therapeutics (approval of Prochymal®, first-ever stem cell drug therapy), Genzyme, DuPont Pharmaceuticals, Booz Allen & Hamilton



Andrew L. Pecora, MD, FACP

Chief Visionary Officer, CMO of PCT, CSO of Amorcyte

- Chief Innovations Officer at John Theurer Cancer Center at Hackensack University Medical Center
- Co-founder of PCT with significant experience in design and conduct of clinical trials, IRB practices, and payor relationships



David Altarac, MD, MPA

Vice President, Regulatory Affairs

- Extensive experience in U.S. and global regulatory affairs, including strategy, operations, labeling and departmental leadership
- 13 year tenure at Merck, most recently VP, Regulatory Affairs Emerging Markets R&D



Douglas W. Losordo, MD, FACC, FAHA

Chief Medical Officer

- Leader in cell therapy research and renowned cardiologist
- Obtained over \$35 million in NIH funding during career-long efforts to develop novel therapeutics



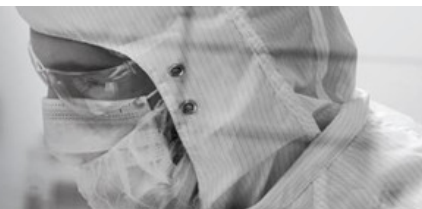
Jonathan Sackner-Bernstein, MD, FACC

Vice President, Clinical Development and New Technologies

- Formerly FDA Assoc. Center Director for Innovation and Technology
- At FDA launched innovation initiative; Established inter-agency relationship between FDA & DARPA



BOARD OF DIRECTORS



Robin Smith, MD, MBA

Chairman of the Board

- MD – Yale; MBA – The Wharton School
- Formerly President & CEO IP2M, EVP & CMO HealthHelp
- Experience - Trustee of NYU Medical Center; Chairman of the Board of NYU Hospital for Joint Diseases (through November 2009) and Stem for Life Foundation

Richard Berman

Independent Director

- Over 35 years of venture capital, management, M&A experience
- Experience – Current Board of Directors of Apricus Biosciences, Easylink Services International, Inc., Advaxis, Inc., Broadcaster, Inc., National Investment Managers

Drew Bernstein, CPA

Independent Director

- BS – University of Maryland Business School
- Licensed in State of New York; member AICPA, NYSSCPA and NSA
- Experience – Bernstein & Pinchuk LLP (member of BDO Seidman Alliance); PRC auditing; 200+ real estate transactions with \$3B+ aggregate value; accountant and business advisor

Martyn Greenacre, MBA

Independent Director

- BA – Harvard College; MBA – Harvard Business School
- Experience – Board and executive positions for multiple biopharmaceutical companies; Former CEO of Delsys Pharmaceutical Corporation and Zynaxis Inc; Chairman of the Board of BMP Sunstone Corporation

Steven Myers

Independent Lead Director

- BS Mathematics – Stanford University
- Experience – Founder/Chairman/CEO SM&A (competition management services); career in aerospace and defense sectors supporting DoD & NASA programs

Andrew Pecora, MD, FACP

Director

- MD – University of Medicine and Dentistry of New Jersey
- Experience – Chief Innovations Officer, Professor and Vice President of Cancer Services at John Theurer Cancer Center at Hackensack University Medical Center, and Managing Partner of the Northern New Jersey Cancer Center

Eric Wei

Director

- BS – Mathematics & Economics – Amherst College; MBA – The Wharton School
- Experience – Founder/Managing Partner of RimAsia Capital partners (private equity); Peregrine Capital, Prudential Securities, Lazard Freres, Citibank; Gilbert Global Equity Partners Crimson Asia Capital Partners



KEY METRICS



MARKET METRICS

MARKET CAPITALIZATION¹	\$199M
RECENT PRICE²	\$7.00
52 WEEK RANGE²	\$5.00 - \$9.89
FLOAT¹	25.1M
INSIDER HOLDINGS²	11.6%

FINANCIAL METRICS

REVENUE³	\$14.7M (2013)
CASH³	\$46.1M
ADDITIONAL CASH⁴	\$6.9M
COMMON SHARES OUTSTANDING¹	28.5M
WARRANTS²	4.5M (avg. warrant exercise price of \$15.39)
OPTIONS²	3.9M (avg. option exercise price of \$10.24)

1. As of February 28, 2014, based on 28.5 million shares outstanding and a \$7.00 share price

2. As of February 28, 2014 (Source: NeoStem)

3. As of December 31, 2013 (Source: NeoStem 2013 10K)

4. Net proceeds raised through warrant and option exercises and issuance of stock through February 28, 2014 (Source: NeoStem)



INVESTMENT HIGHLIGHTS

DEVELOPING A PORTFOLIO OF CELL THERAPY PRODUCTS THAT LEVERAGES THE BODY'S NATURAL ABILITY TO HEAL AND FIGHT DISEASE.

ISCHEMIC REPAIR – CD34 CELL PROGRAM*

- Acute myocardial infarction – PreSERVE Phase 2 study (data available 2H 2014)
- Chronic heart failure – Preparing for Phase 2 study in Europe
- Traumatic brain injury – Preclinical
 - * These cells are autologous and not expanded

IMMUNE MODULATION – T REGULATORY CELL PROGRAM

- Type 1 diabetes – Preparing for Phase 2 study
 - ▶ Phase 1 data readout presented at ADA June 2014
- Steroid resistant asthma – Preparing for Phase 1 study in Canada

TISSUE REGENERATION – VSEL™ TECHNOLOGY

- Macular degeneration, wound healing, bone regeneration – Preclinical

REVENUE-GENERATING COMMERCIAL OPERATIONS

- Product and service expansion transaction(s)
- Cell therapy automation to lower cost and improve efficiency
- Manufacturing expansion in US and internationally
- Expand service activities into Europe during 2014



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CONTACT INFORMATION

NEOSTEM, INC.

NASDAQ: NBS

WWW.NEOSTEM.COM

ROBIN SMITH, MD, MBA

CHAIRMAN & CEO

PHONE: (212) 584-4174

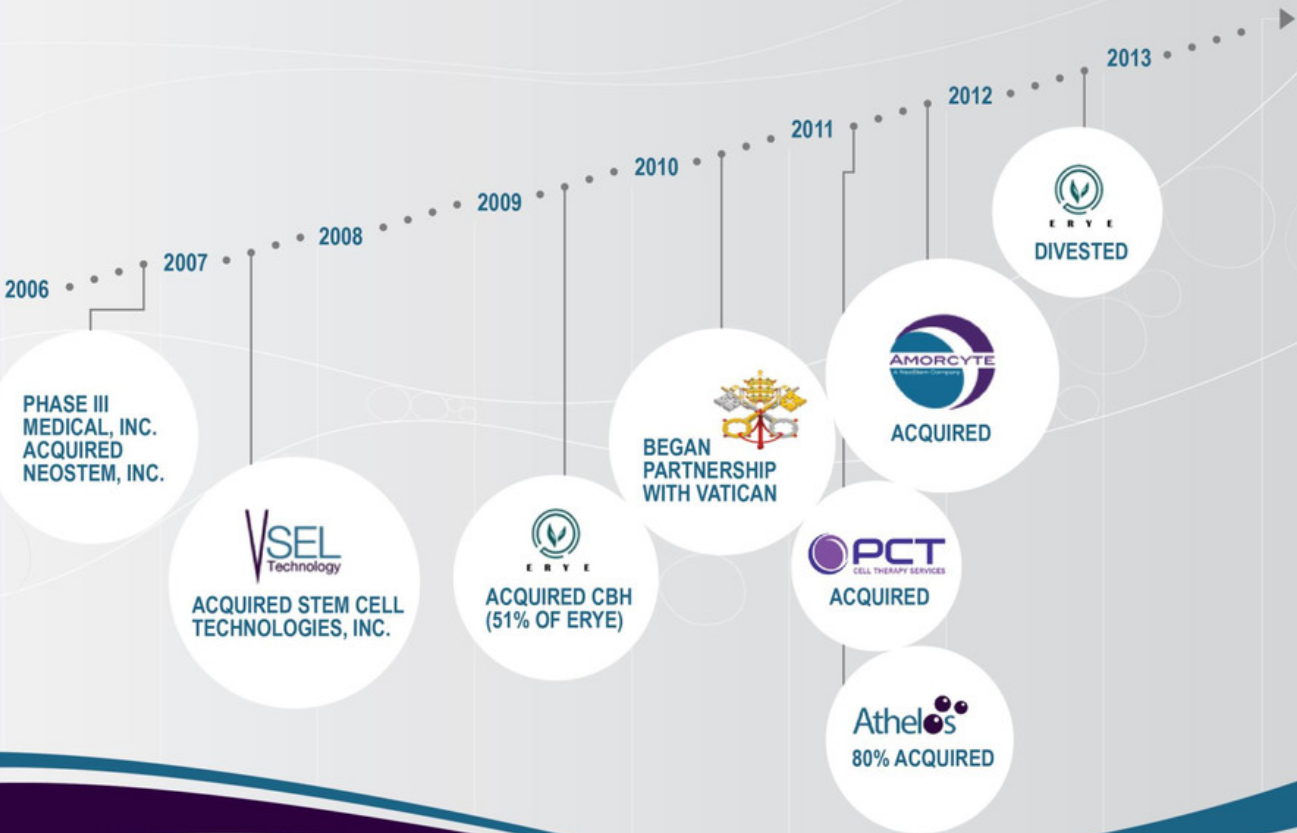
EMAIL: RSMITH@NEOSTEM.COM



APPENDIX



SINCE 2006, ACCESSED OVER \$189M
AND COMPLETED MULTIPLE M&A
TRANSACTIONS AND ONE DIVESTITURE



ATHELOS SCIENTIFIC ADVISORY BOARD



Robert A. Preti, PhD
SAB Administrative Chairman

CSO of NeoStem and President of PCT

Jeffrey Bluestone, PhD

University of California, San Francisco, Diabetes Center

David A. Horwitz, MD

University of Southern California

Robert Korngold, PhD

Hackensack University Medical Center

Robert S. Negrin, MD

Stanford University

David Peritt, PhD

Hospira

Noel L. Warner, PhD

BD Biosciences



VSEL™ TECHNOLOGY ACADEMIC COLLABORATORS



Mariusz Ratajczak, MD, PhD, Dsci

University of Louisville

Russell Taichman, DMD, DMSc

University of Michigan

Vincent Falanga, MD

Boston University

Michael Young, PhD

Schepens Eye Institute, Harvard Medical School

Kameran Lashkari, MD

Schepens Eye Institute, Harvard Medical School

Song Li, PhD

University of California, Berkeley



HIGH COST OF CARDIOVASCULAR DISEASE



- \$2.7 trillion dollars is spent annually on health care costs, currently 18% of US GDP¹
- Cardiovascular disease costs over \$445 billion today and projected to increase to \$1 trillion by 2030²

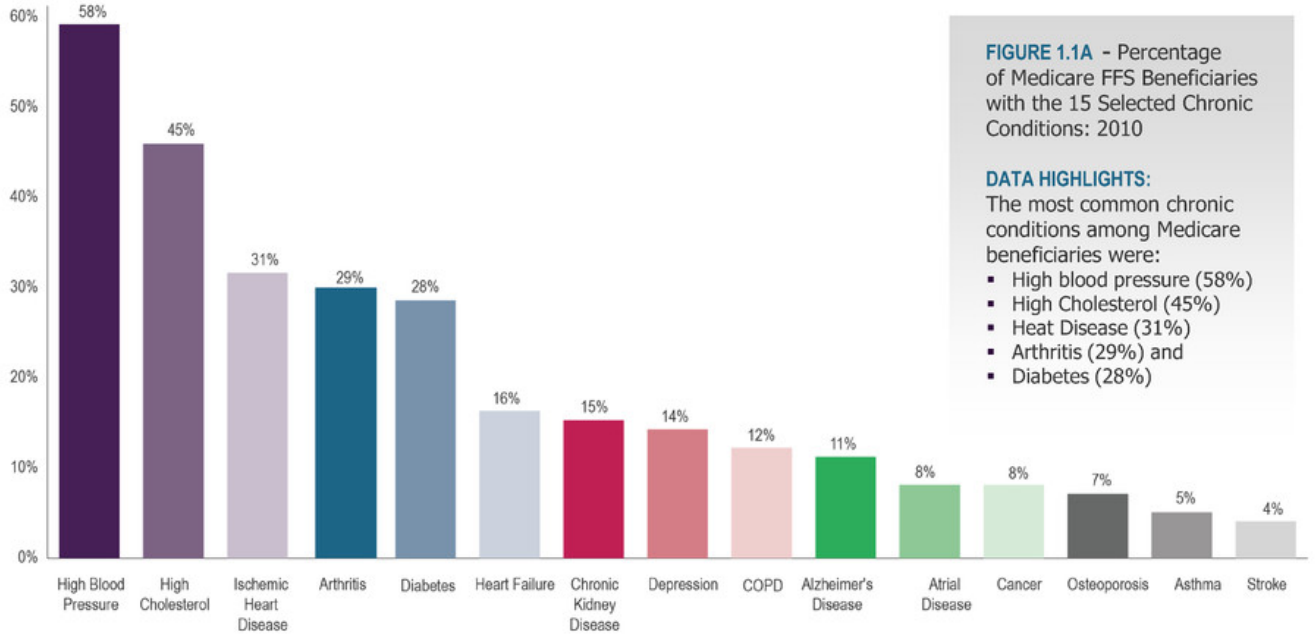


FIGURE 1.1A - Percentage of Medicare FFS Beneficiaries with the 15 Selected Chronic Conditions: 2010

DATA HIGHLIGHTS:

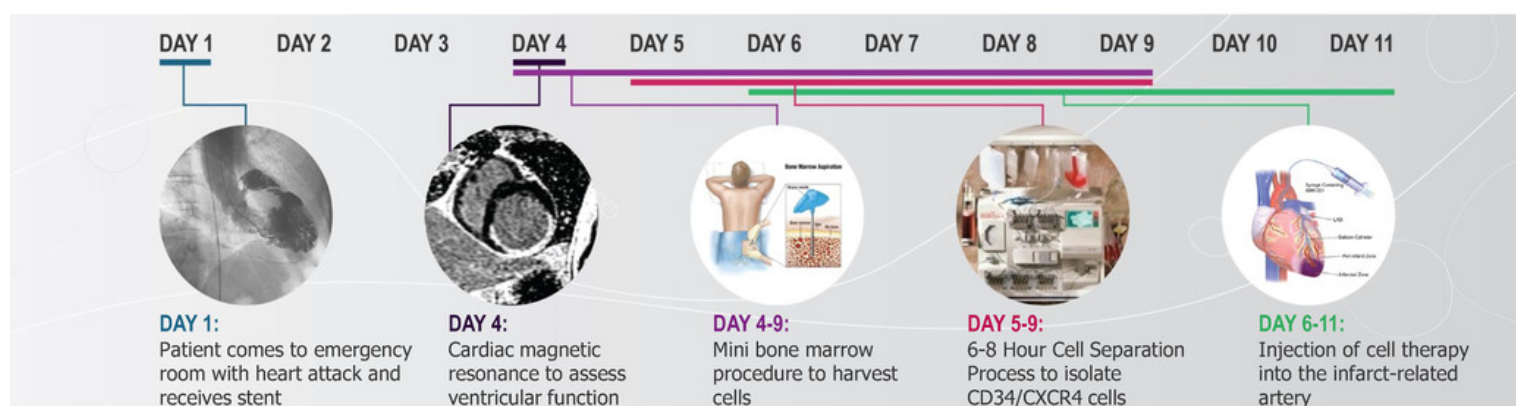
- The most common chronic conditions among Medicare beneficiaries were:
- High blood pressure (58%)
 - High Cholesterol (45%)
 - Heart Disease (31%)
 - Arthritis (29%) and
 - Diabetes (28%)

1. Center for Medicare and Medicaid, statistics for 2011
 2. American Heart Association, Policy Statement January 24, 2011

PHASE 1 TRIAL DESIGN FOR AMR-001



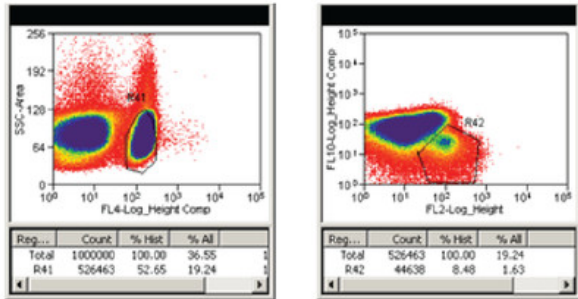
INDICATION	Post-AMI with LVEF \leq 50% and wall motion abnormality in the myocardium of the IRA
PRIMARY ENDPOINT	Safety in post-AMI patients
OTHER ENDPOINTS	RTSS* (Perfusion); LVEF; ESV; SDF mobility
KEY INCLUSION CRITERIA	Confirmation of ST Elevation MI; Ejection fraction \leq 50% 96 hours post stenting
DOSING FREQUENCY	Single dose
GROUPS AND RANDOMIZATION	3 dose cohorts (5, 10, 15 million cells, randomized 1:1, open-label)
NUMBER OF SUBJECTS	N=31
NUMBER OF SITES	4 (incl. Emory University, Texas Heart Institute, Vanderbilt, Cincinnati)
GEOGRAPHY	United States
TRIAL DURATION	6 months



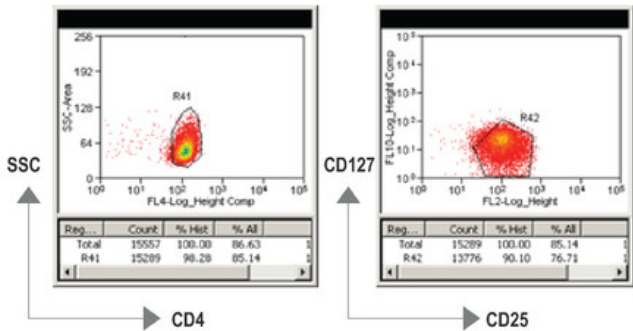
EX VIVO EXPANDED HUMAN TREGS SHOW SAFETY AND POTENTIAL EFFICACY IN EARLY CLINICAL TRIALS



PRE-SORT



POST-SORT



Post-sort nT-reg: >90%

NeoStem

EX VIVO EXPANDED TREGS SUPPRESS CD4+ T EFFECTOR CELLS

