

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): March 11, 2013

NEOSTEM, INC.

(Exact Name of Registrant as Specified in Charter)

Delaware
(State or Other Jurisdiction
of Incorporation)

001-33650
(Commission
File Number)

22-2343568
(IRS Employer
Identification No.)

420 Lexington Avenue, Suite 350, New York, New York 10170
(Address of Principal Executive Offices)(Zip Code)

(212) 584-4180
Registrant's Telephone Number

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02. Results of Operations and Financial Condition.

On March 11, 2013, NeoStem, Inc., a Delaware corporation (the "Company" or "NeoStem"), issued a press release relating to, among other things, the results of the Company's fiscal year ended December 31, 2012. A copy of this press release is attached as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated into this Item 2.02 by reference.

In accordance with General Instruction B.2 of Form 8-K, the information in this Item 2.02 of this Current Report on Form 8-K, including Exhibit 99.1, shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liability of that section, nor shall it be deemed incorporated by reference in any filing under the Exchange Act or the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing.

Item 7.01 Regulation FD Disclosure.

NeoStem, Inc. intends, from time to time, to present and/or distribute to the investment community and utilize at various industry and other conferences a slide presentation. The slide presentation is accessible on NeoStem's website at www.neostem.com and is attached hereto as Exhibit 99.2. NeoStem undertakes no obligation to update, supplement or amend the materials attached hereto as Exhibit 99.2.

In accordance with General Instruction B.2 of Form 8-K, the information in this Item 7.01 of this Current Report on Form 8-K, including Exhibit 99.2, shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Exchange Act or the Securities Act of 1933, as amended, except as shall be expressly set forth by reference in such a filing.

Forward Looking Statements

This Current Report on Form 8-K, including Exhibit 99.1 hereto, contains "forward-looking" statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are typically preceded by words such as "believes," "expects," "anticipates," "intends," "will," "may," "should," or similar expressions, although some forward-looking statements are expressed differently. Forward-looking statements represent the Company's management's judgment regarding future events. Although the Company believes that the expectations reflected in such forward-looking statements are reasonable, the Company can give no assurance that such expectations will prove to be correct. All statement other than statements of historical fact included in the Current Report on Form 8-K are forward-looking statements. The Company cannot guarantee the accuracy of the forward-looking statements, and you should be aware that the Company's actual results could differ materially from those contained in the forward-looking statements due to a number of factors, including the statements under "Risk Factors" contained in the Company's reports filed with the Securities and Exchange Commission.

Item 9.01 Financial Statements and Exhibits**(d) Exhibits**

Exhibit No.	Description
99.1	Press Release dated March 11, 2013*
99.2	Slide presentation of NeoStem, Inc. dated March 2013*

*Exhibit 99.1 and Exhibit 99.2 are furnished as part of this Current Report on Form 8-K.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

NEOSTEM, INC.

By: /s/ Catherine M. Vaczy

Name: Catherine M. Vaczy, Esq.

Title: Vice President and General Counsel

Dated: March 11, 2013

NeoStem Announces 2012 Year End Financial Results and Business Update

- Revenues increased by 43% -

New York, March 11, 2013-- NeoStem, Inc. (NYSE MKT: NBS) ("NeoStem" or the "Company") today announced 2012 year end results and provided a business update. NeoStem is a leader in the emerging cellular therapy industry. The Company's business strategy combines a revenue generating contract development and manufacturing organization, Progenitor Cell Therapy or PCT, with a medically important cell therapy product development program, Amorcyte's AMR-001 for preservation of cardiac function following an acute myocardial infarction ("AMI"). These activities, coupled with NeoStem's other core stem cell technologies, provide near- and long-term revenue growth opportunities.

"NeoStem is well poised for a meaningful transformation in 2013," commented Dr. Robin Smith, NeoStem's Chairman and CEO. "After the Phase 2 PreSERVE trial is fully-enrolled later this year, we will have top-line clinical results six to eight months later. Until that time, we anticipate additional growth in both the client base and revenue stream from PCT's cell manufacturing business, which will help offset our R&D expenses. We also expect exciting developments as we advance both the VSEL™ Technology and Athelos (Treg) programs."

2012 Business Highlights

In 2012, NeoStem made significant achievements to solidify its leadership in the cell therapy industry. The Company's significant business highlights include:

- Positive Data Safety Monitoring Board six month evaluation for the Phase 2 PreSERVE clinical trial of AMR-001
- Completion of the divestiture of its 51% ownership interest in Suzhou Erye Pharmaceutical Co. Ltd., which added \$12.3 million to NeoStem's balance sheet
- Redemption of all remaining Series E preferred stock, simplifying the Company's capital structure
- Expansion of intellectual property to cover vascular insufficiency, affording the Company protection as AMR-001's indications expand beyond AMI
- Department of Defense (DOD) funding to begin the first human study of VSEL™ Technology and NIH funding for its VSELS and Athelos (Treg) programs

2012 Year-End Financial Highlights from Continuing Operations

- Revenues of \$14.3 million in 2012, an increase of 43% over 2011
- Year-end cash of \$13.7 million
- R&D expenses of \$10.5 million in 2012, an increase of 35% over 2011, primarily due to enrolling patients in the Phase 2 PreSERVE clinical trial
- SG&A expenses of approximately \$22.3 million in 2012, a decrease of 19% from 2011
- Loss from continuing operations to NeoStem common shareholders of \$35.8 million, or \$0.26 per share in 2012, compared to \$34.3 million, or \$0.39 per share in 2011
- Loss from continuing operations, excluding non-cash charges, of \$21.8 million (see reconciliation below)

2013 Outlook

In 2013, NeoStem's management anticipates significant additional achievements. The Company's goals include:

- Data Safety Monitoring Board twelve month evaluation (achieved)
- Completion of patient enrollment in the Phase 2 PreSERVE trial
- Begin development of a second indication for AMR-001 for congestive heart failure
- Further growth of the PCT cell manufacturing business, including expansion into Europe
- Progress in advancing VSEL™ Technology into humans for bone growth in periodontal disease
- Progress in our Treg program for immune mediated diseases, such as in graft-versus-host disease or GvHD
- Continue to explore both strategic acquisitions and business development transactions to increase shareholder value

GAAP to Non-GAAP Reconciliations

<u>Net Loss from Continuing Operations Excluding Non-Cash Charges Reconciliation</u>	
Loss from continuing operations	\$ (36,101,321)
Common stock, stock options and warrants issued	6,712,536
Depreciation and amortization	1,550,571
Amortization of preferred stock discount and issuance cost	1,609,495
Changes in fair value of derivative liability	(373,307)
Change in acquisition-related contingent consideration	4,420,000
Loss on disposal of assets	13,653
Bad debt expense	511,755
Deferred income taxes	(175,533)
Net Loss from Continuing Operations Excluding Non-Cash Charges	\$ (21,832,151)

About NeoStem

NeoStem, Inc. (“NeoStem” or the “Company”) is a leader in the emerging cellular therapy industry. Our business model includes the development of novel proprietary cell therapy products as well as operating a contract development and manufacturing organization (“CDMO”) providing services to others in the regenerative medicine industry. The combination of a therapeutic development business and revenue-generating service provider business provides the Company with capabilities for cost effective in-house product development and immediate revenue and cash flow generation. www.neostem.com

Forward-Looking Statements for NeoStem, Inc.

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements reflect management's current expectations, as of the date of this press release, and involve certain risks and uncertainties. Forward-looking statements include statements herein with respect to the successful execution of the Company's business strategy, including with respect to the Company's or its partners' successful development of AMR-001 and other cell therapeutics, the size of the market for such products, its competitive position in such markets, the Company's ability to successfully penetrate such markets and the market for its contract development and manufacturing business, and the efficacy of protection from its patent portfolio, as well as the future of the cell therapeutics industry in general, including the rate at which such industry may grow. The Company's

actual results could differ materially from those anticipated in these forward- looking statements as a result of various factors, including but not limited to matters described under the "Risk Factors" in the Company's Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 11, 2013 and in the Company's other periodic filings with the Securities and Exchange Commission, all of which are available on its website. The Company does not undertake to update its forward-looking statements. The Company's further development is highly dependent on future medical and research developments and market acceptance, which is outside its control.

CONTACT: Trout Group
Lauren Kwiecinski, Senior Associate
Phone: +1-646-378-2934
Email: lkwiecinski@troutgroup.com

NeoStem[®]

Investor Presentation
NYSE MKT: NBS
March 2013



Forward-Looking Statements

This presentation includes “forward-looking” statements within the meaning of the Private Securities Litigation Reform Act of 1995, as well as historical information. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause our actual results, performance or achievements, or industry results, to be materially different from anticipated results, performance or achievements expressed or implied by such forward-looking statements. When used in this Annual Report on Form 10-K, statements that are not statements of current or historical fact may be deemed to be forward-looking statements. Without limiting the foregoing, the words “plan,” “intend,” “may,” “will,” “expect,” “believe,” “could,” “anticipate,” “estimate,” or “continue” or similar expressions or other variations or comparable terminology are intended to identify such forward-looking statements, although some forward-looking statements are expressed differently. Additionally, statements regarding the future of the regenerative medicine industry and the role of stem cells and cellular therapy in that future, our ability to successfully develop and grow our business, including with regard to our research and development and clinical evaluation efforts and future marketing and sales in respect of AMR-001 and other cell therapies, the marketing and performance of our contract development and manufacturing business and our adult stem cell collection, processing and storage business are forward looking statements. Our future operating results are dependent upon many factors and our further development is highly dependent on future medical and research developments and market acceptance, which is outside our control.

Forward-looking statements, including with respect to the successful execution of the Company’s strategy, may not be realized due to a variety of factors and we cannot guarantee their accuracy or that our expectations about future events will prove to be correct. Such factors include, without limitation, (i) our ability to manage our business despite operating losses and cash outflows; (ii) our ability to obtain sufficient capital or strategic business arrangements to fund our operations and expansion plans, including meeting our financial obligations under various licensing and other strategic arrangements, the funding of our clinical trials for AMR-001, and the commercialization of the relevant technology; (iii) our ability to build the management and human resources and infrastructure necessary to support the growth of our business; (iv) our ability to integrate our acquired businesses successfully and grow such acquired businesses as anticipated, including expanding our PCT business into Europe; (v) whether a large global market is established for our cellular-based products and services and our ability to capture a share of this market; (vi) competitive factors and developments beyond our control; (vii) scientific and medical developments beyond our control; (viii) our ability to obtain appropriate governmental licenses, accreditations or certifications or comply with healthcare laws and regulations or any other adverse effect or limitations caused by government regulation of our business; (ix) whether any of our current or future patent applications result in issued patents, the scope of those patents and our ability to obtain and maintain other rights to technology required or desirable for the conduct of our business; (x) whether any potential strategic benefits of various licensing transactions will be realized and whether any potential benefits from the acquisition of these licensed technologies will be realized; (xi) the results of our development activities, including our current Phase 2 clinical trial of AMR-001; (xii) our ability to complete our Phase 2 clinical trial of AMR-001 (or initiate future trials) in accordance with our estimated timeline due to delays associated with enrolling patients due to the novelty of the treatment, the size of the patient population and the need of patients to meet the inclusion criteria of the trial or otherwise; and (xiii) the other factors discussed in “Risk Factors” and elsewhere in this presentation and in the Company’s other periodic filings with the Securities and Exchange Commission (the “SEC”) which are available for review at www.sec.gov under “Search for Company Filings.”

All forward-looking statements attributable to us are expressly qualified in their entirety by these and other factors. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. Except as required by law, the Company undertakes no obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise.



Unsustainable Growth in US Health Care Costs

- \$2.7 Trillion Dollars is spent annually on health care costs (currently 18% of US GDP)¹
- 80% of health care costs are associated with chronic conditions²
 - Cardiovascular disease costs over \$445B today
Projected to increase to over \$1T by 2030³
 - Diabetes costs are over \$174B today
Projected to increase to over \$300B by 2025⁴

With an aging population, we need to move the paradigm from the treatment of chronic disease toward regenerative medicine and we believe NeoStem is part of that paradigm shift



- 1) Center for Medicare and Medicaid
- 2) "Chronic disease and medical innovation in an aging nation" www.silverbook.org
- 3) American Heart Association, Policy Statement January 24, 2011
- 4) American Diabetes Association





Regenerative Medicine

- Repairing or replacing damaged tissue and restoring function
- Novel regenerative therapies hold the promise of transforming clinical outcomes and reducing overall healthcare costs
- The regenerative medicine market is estimated to grow to \$88 billion by 2014¹

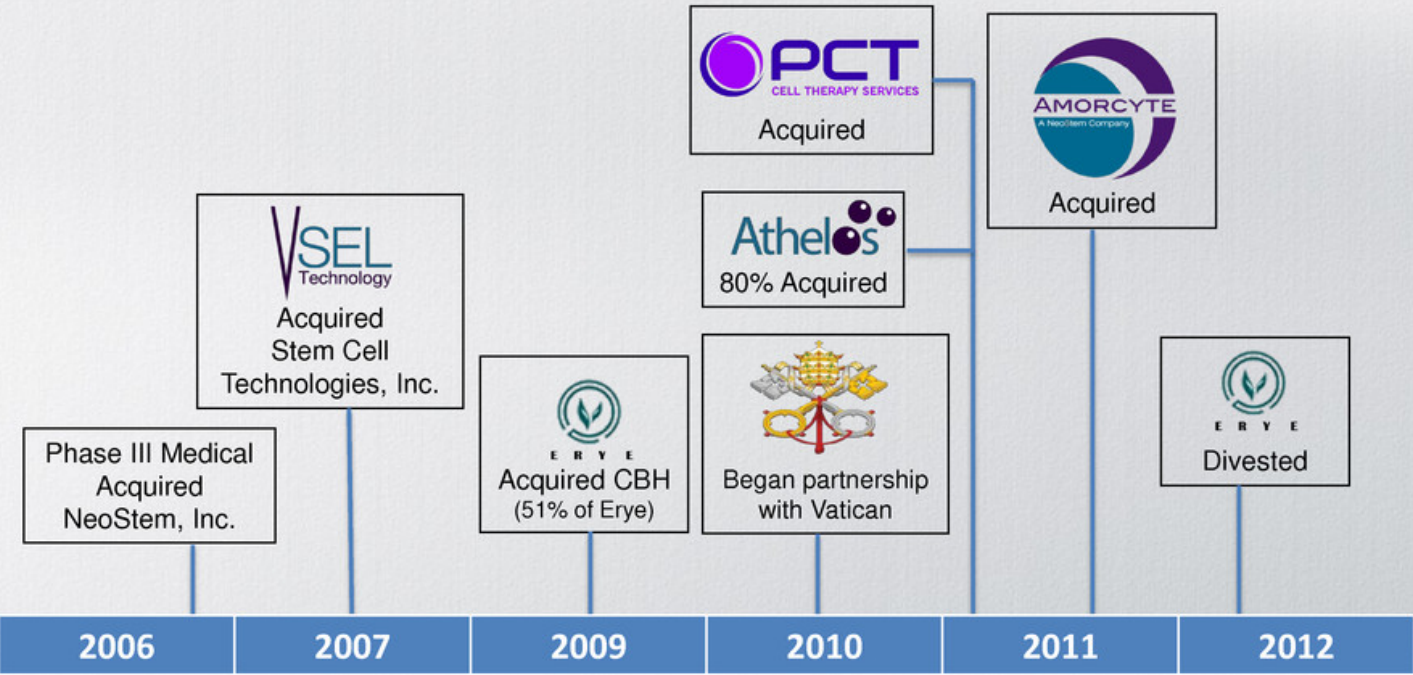


1) According to *The Regenerative Medicine Report*, MDB Capital Group, January 2011

NeoStem is Built for Success in Regenerative Medicine

- Dynamic, experienced and nimble management team
- Recognized, state-of-the art contract development and manufacturing organization (East and West coast operations) 
- Advancing clinical and preclinical pipeline of cell therapies
 - Cardiovascular disease 
 - Autoimmune disorders 
 - Regenerative medicine 
- Expanding IP portfolio
- Access to capital

Transaction Timeline Through 2012 Accessed \$120 Million



NeoStem Ranked

**#1 Fastest Growing Company in the New York Tri-State Region
Deloitte's 2012 Technology Fast 500™ - #7 Nationwide**

1. Tesla Motors
2. Palo Alto Networks
3. Sagent Pharmaceuticals, Inc.
4. FireEye, Inc.
5. Aerohive Networks, Inc.
6. Avail-TVN

7. NeoStem

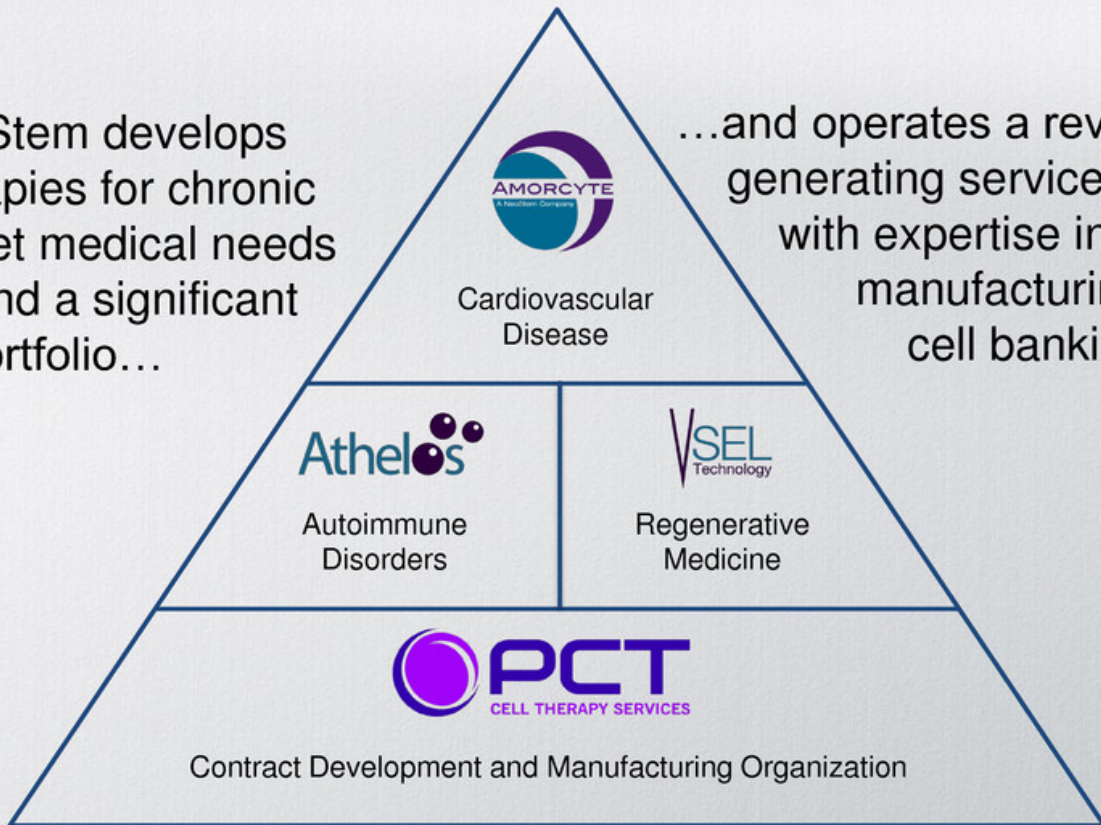
Technology Fast 500™, conducted by Deloitte & Touche LLP, award winners are selected based on percentage fiscal year revenue growth from 2007 to 2011. Note: Revenues included those from former China operations.



Developing Therapies on a Foundation of Manufacturing Expertise

NeoStem develops therapies for chronic unmet medical needs around a significant IP portfolio...

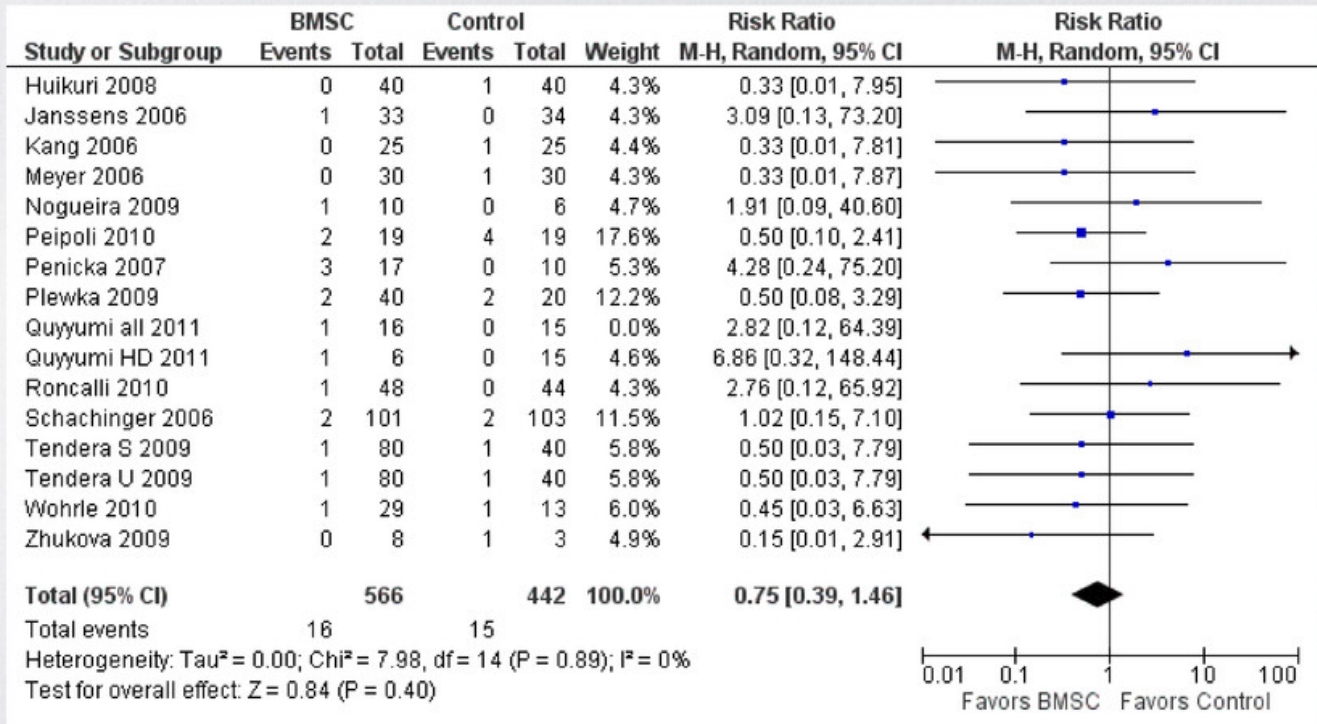
...and operates a revenue generating service division with expertise in contract manufacturing and cell banking





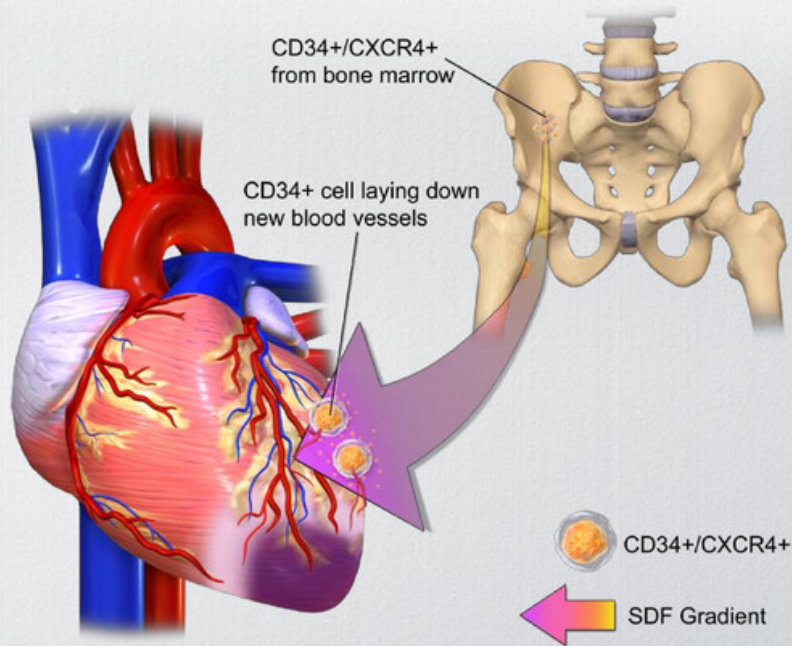
Cochrane Collaboration Review

Bone Marrow Derived Cells: Likely Safe and Positive Impact on Mortality





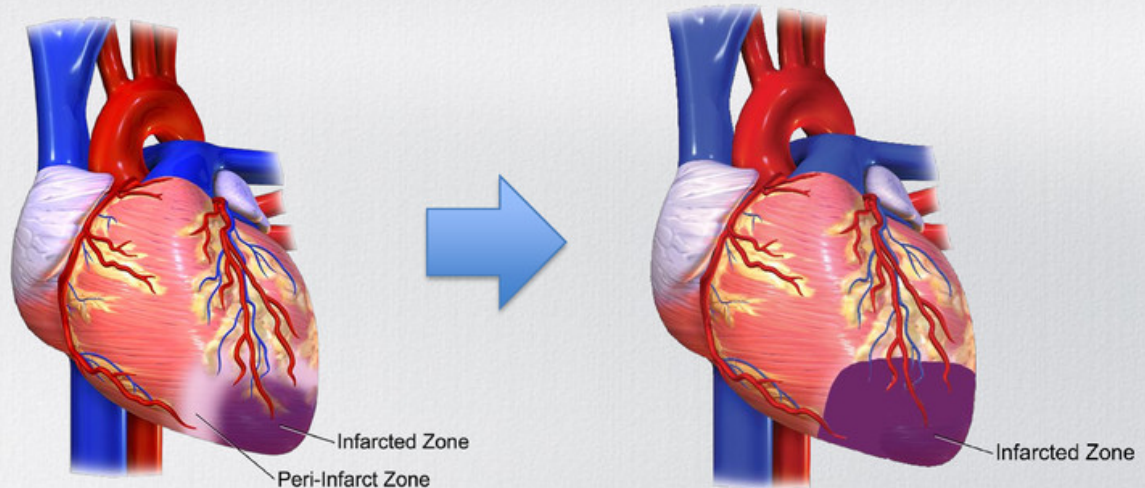
AMR-001 Brings Repair System to the Heart in Order to Preserve Function



CD34+CXCR4+ Cells are a natural repair mechanism



The Peri-Infarct Zone Becomes the Infarct



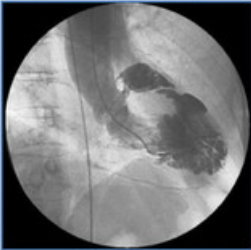
- A consequence of inadequate perfusion (microvascular insufficiency) is apoptosis and progressive cardiomyocyte loss in the peri-infarct zone, leading to infarct expansion
- STEMI patients are at risk of a progressive deterioration in heart muscle function that leads to arrhythmia, recurrent myocardial infarction, congestive heart failure and premature death



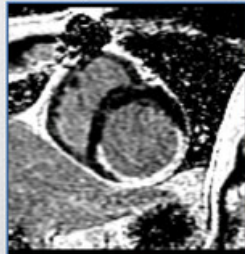
Phase 1 Trial Design for AMR-001

Indication	Post-AMI with LVEF $\leq 50\%$ and wall motion abnormality in the myocardium of the IRA
Primary Endpoint	Safety in post-AMI patients
Other Endpoints	RTSS* (Perfusion); LVEF; ESV; SDF mobility
Key Inclusion Criteria	Confirmation of ST Elevation MI; Ejection fraction $\leq 50\%$ 96 hours post stenting
Dosing Frequency	Single dose
Groups and Randomization	3 dose cohorts (5, 10, 15 million cells, randomized 1:1, open-label)
Number of Subjects	N=31
Number of Sites	4 (incl. Emory University, Texas Heart Institute, Vanderbilt, Cincinnati)
Geography	United States
Trial Duration	6 months

Day 1: Ventriculography



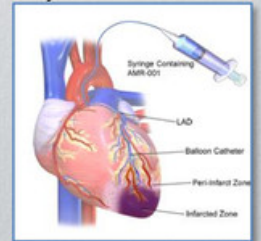
Day 4: CMR



Day 5-8:
6-8 Hour Cell Separation Process



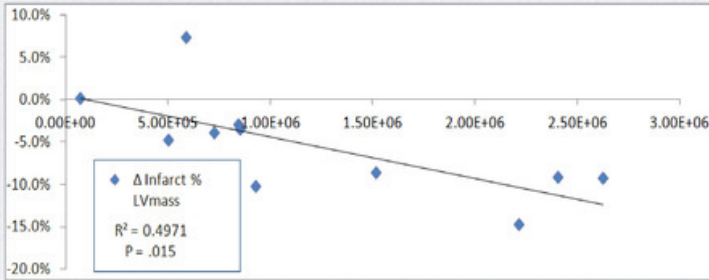
Day 6-10:
Injection into the IRA



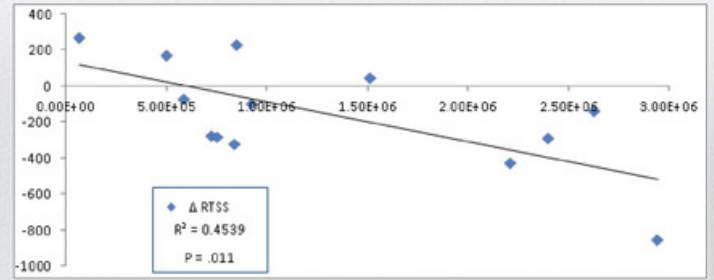


Phase 1 Trial Results Summary

Dose Response Correlated with Mobile CD34+ Cells



Increasing doses of CD34+/ SDF-1 mobile cells reduced the size of the infarct region by CMR
 $Y = \Delta \text{ Infarct \% LV Mass}$, $X = \text{Dose of SDF1 mobile CD34 cells}$



Increasing doses of CD34+/ SDF-1 mobile cells reduced RTSS indicating improved perfusion
 $Y = \Delta \text{ RTSS}$, $X = \text{Dose of SDF1 mobile CD34 cells}$

RTSS (Hypoperfusion)				
Cohort	Base Line	6 months	Delta	% Change
Control	259.0	273.5	+14.5	+5.6
5M Cells	714.2	722.0	+7.8	+1.1
10M Cells	998.6	635.8	-362.8	-36.4
15M Cells	584.0	462.0	-122.0	-20.9

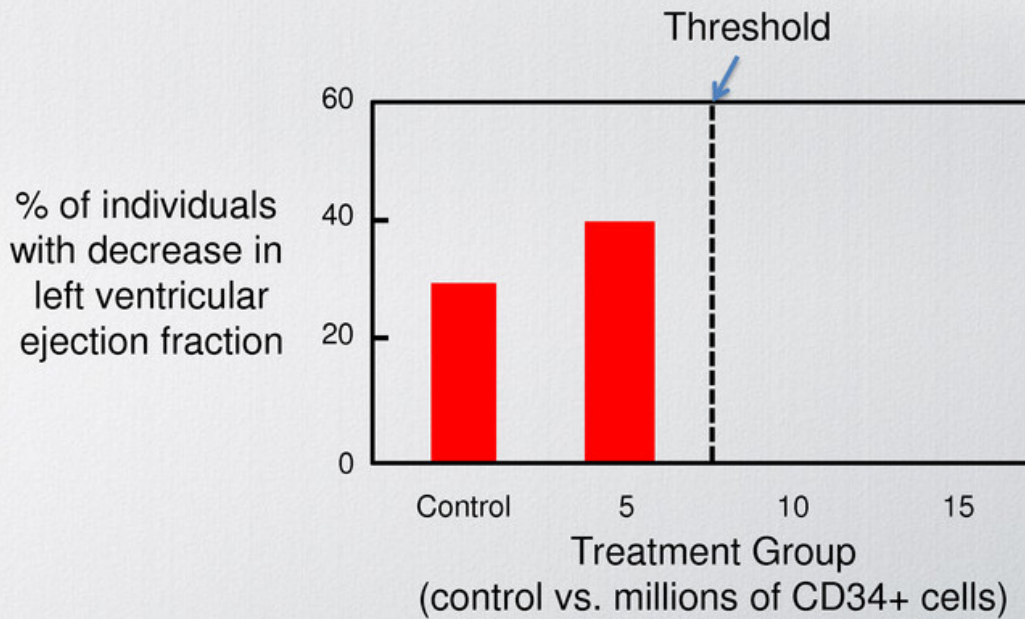
DSMB determined that no adverse events were related to therapy



Patients dosed \geq the threshold dose of 10 million cells showed significant improvement in perfusion



Effect of AMR-001 on Left Ventricular Function: Results of Phase 1 Trial



Quyumi AmHtJ 2011 and data on file



PreSERVE-AMI Phase 2 Study

Indication Post-AMI preservation of cardiac function

Design Double blinded, placebo controlled, randomized (1:1)

Primary Endpoint Change in cardiac perfusion (RTSS by SPECT) from baseline to 6 months

Other Endpoints Secondary endpoints to determine preservation of cardiac function and clinical events:
CMR to measure LVEF, LVESV, LVEDV, regional myocardial strain, infarct/peri-infarct regional wall motion abnormalities, and infarct size (baseline and 6 months)
Quality of Life measures: (KCCQ & SAQ)
Reduction in cumulative MACE and other adverse clinical cardiac events at 6, 12, 18, 24, and 36 months

Treatment Single dose. Minimum dose for release ≥ 10 MM cells

Location and Number of Subjects United States, 50+ centers, 160 patients





Expansion of Intellectual Property

- Broad and growing patent portfolio supports cardiac and other ischemic conditions
- 3 issued US composition of matter and methods patents:
 - U.S. 7,794,705: Issued 9/14/2010. Indication: Cardiac: Post AMI early and late
 - U.S. 8,088,370: Issued 1/3/2012. Indication: Any vascular injury: Post vascular insufficiency
 - U.S. 8,343,485: Issued 1/1/2013. Indication: Any vascular injury: Post vascular insufficiency
- 2 issued OUS composition of matter and method patents:
 - Japan and South Africa
- Patent Portfolio: 36 active US and OUS patents or patent applications
- Issued and pending claims can be applied to other conditions caused by underlying ischemia, including: chronic myocardial ischemia post-AMI, congestive heart failure, critical limb ischemia and ischemic brain injury



Scientific Advisory Board

Andrew L. Pecora, MD, FACP, CPE
SAB Administrative Chairman

Chief Medical Officer, NeoStem
Hackensack University Medical Center

Eugene Braunwald, MD, FRCP

Brigham & Women's Hospital

Bernard J. Gersh, MD, ChB, DPhil, FRCP

The Mayo Clinic

Dean J. Kereiakes, MD, FACC

The Christ Hospital Heart of Greater Cincinnati

Douglas L. Mann, MD, FACC

Washington University School of Medicine

Emerson C. Perin, MD, PhD, FACC

Texas Heart Institute

Bertram Pitt, MD

University of Michigan School of Medicine

Arshed Quyyumi, MD, FRCP, FACC,
Principal Investigator, PreSERVE Trial

Emory University School of Medicine

Edmund K. Waller, MD, PhD, FACP

Emory University School of Medicine

James T. Willerson, MD

University Texas Health Science Center

Joseph Wu, MD, PhD

Stanford University School of Medicine





What's Next?

Congestive Heart Failure

US: Incidence – 660,000, Prevalence 5.8 million¹

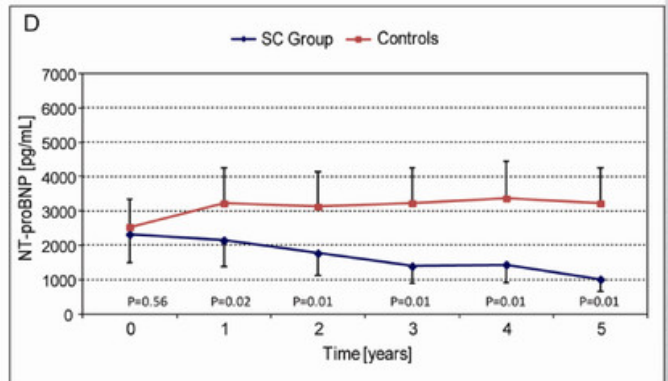
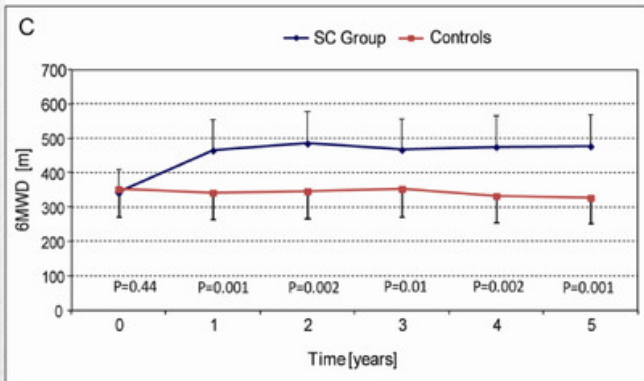
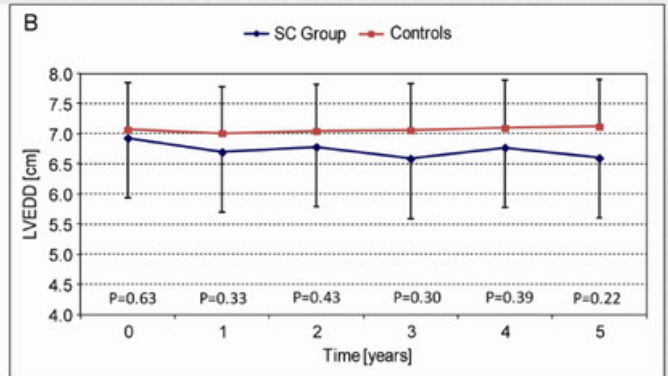
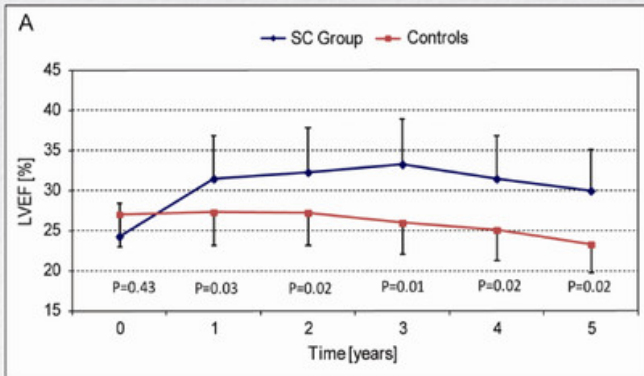
Worldwide: Prevalence – 20-23 million²



- 1) American Heart Association
- 2) Study by Case Western Reserve University



Intracoronary Delivery of CD34+ Stem Cell Shows That Improvement in Physiologic and Clinical Status is Durable (to 5 years)

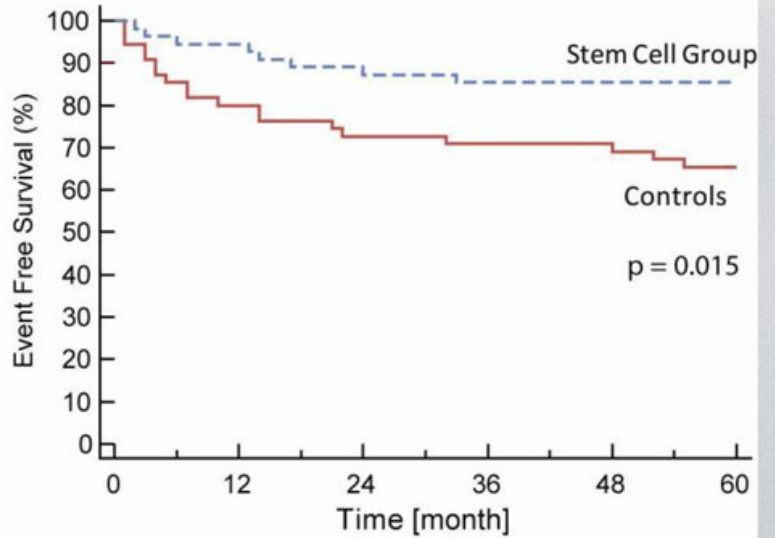
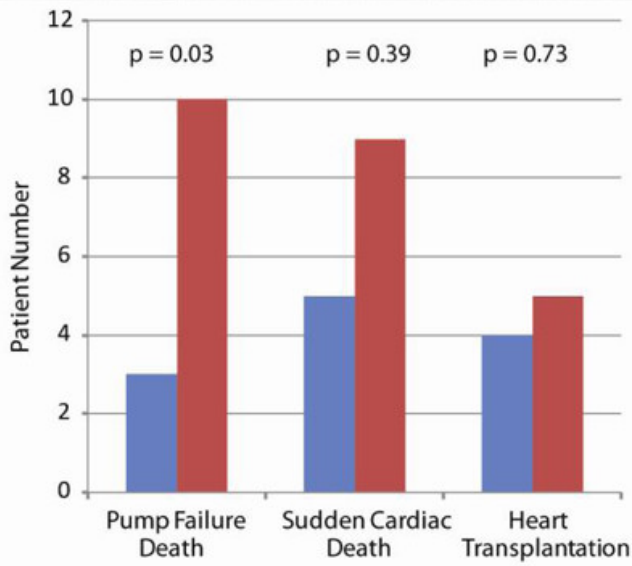


Adapted from Vrtovec et al, Circ Res published online Oct 12, 2012

■ Stem Cell Group
■ Controls




CD34+ Stem Cell Therapy Yields Meaningful Clinical Benefits in DCM



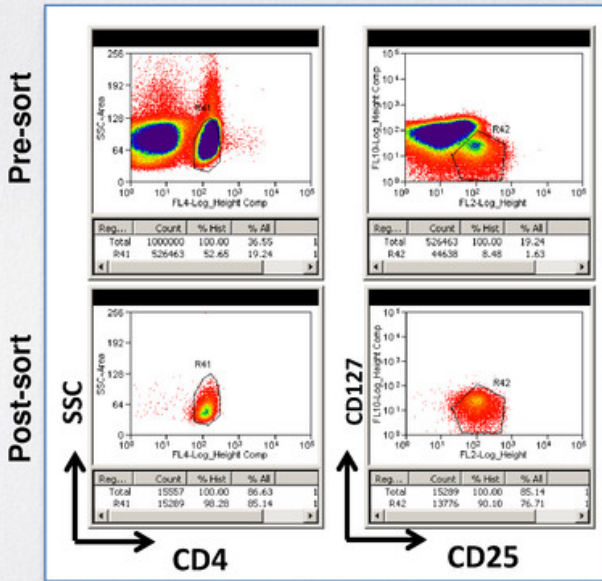
Adapted from Vrtovec et al, Circ Res published online Oct 12, 2012

■ Stem Cell Group
■ Controls

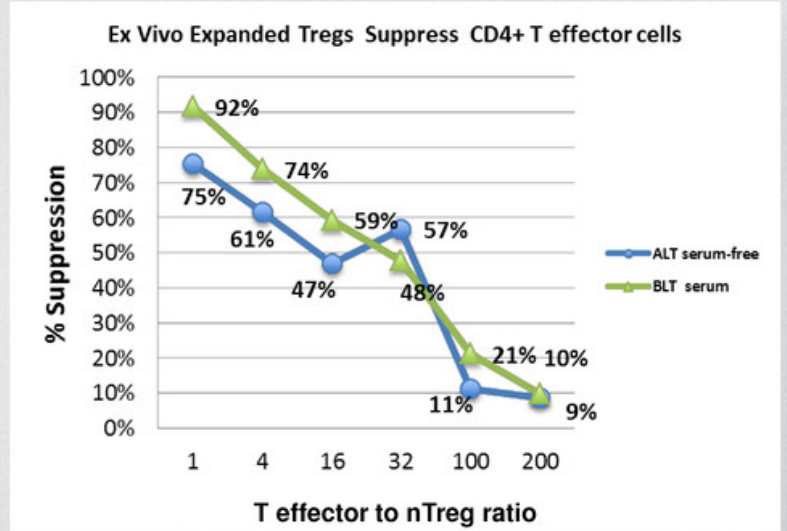
Athelos[®] Treg Cells to Restore Immune Balance

- Partnership with Becton Dickinson, which owns 20% of Athelos 
- Immune-mediated diseases, such as GVHD, autoimmune disorders and allergic conditions, are a result of an imbalance between T-effector cells and T-regulatory cells (Treg)
- Treg therapy represents a novel approach for restoring immune balance by enhancing T-regulatory cell number and function¹
- Phase 1 work is ongoing globally under several independent physician INDs, including Dr. P. Trzonkowski, Dr. Jeffrey Bluestone and Dr. Rob Negrin, results of which will inform NeoStem's future clinical direction
- Exclusive rights to 20 issued patents and 3 patents pending related primarily to methods of isolating, purifying and expanding Tregs

Ex vivo Expanded Human Tregs Show Safety and Potential Efficacy in Early Clinical Trials



Post-sort *nTreg* : >90%



- Trzonkowski et al., First-in-man clinical results of the treatment of patients with graft versus host disease with human ex vivo expanded CD4+CD25+CD127- T regulatory cells . Clin. Immunol. 2009
- Di Ianni et al., Tregs prevent GVHD and promote immune reconstitution in HLA-haploidentical transplantation. Blood 2011
- Brunstein et al., Infusion of ex vivo expanded T regulatory cells in adults transplanted with umbilical cord blood: safety profile and detection kinetics. Blood 2011
- Marek-Trzonkowski et al., Administration of CD4+CD25highCD127- Regulatory T Cells Preserves β -Cell Function in Type 1 Diabetes in Children. Diabetes Care, 2012

Athelos[®] Open Treg Trials

- Laport and Negrin, Stanford (NCT01660607, unpublished pers comm) Phase I/II MAHCT w/ TCell Depleted Graft w/ Simultaneous Infusion Conventional and Regulatory T Cell
- Gitelman and Bluestone, UCSF (NCT01210664, unpublished pers comm) T1DM Immunotherapy Using CD4+CD127lo/-CD25+ Polyclonal Tregs
- Bykovskaia, Russian State Medical University (NCT01446484) Treatment of Children With Kidney Transplants by Injection of CD4+CD25+FoxP3+ T Cells to Prevent Organ Rejection
- Brunstein, UMinn (NCT00602693 and NCT01163201) T-Regulatory Cell and CD3 Depleted Double Umbilical Cord Blood Transplantation in Hematologic Malignancies
- Lu, Nanjing Medical University, China, and Blazar, UMinn, USA (NCT01624077) Safety Study of Using Regulatory T Cells Induce Liver Transplantation Tolerance (Treg)



Source: Clinicaltrials.gov database



Scientific Advisory Board

Robert A. Preti, PhD,
SAB Administrative Chairman

Progenitor Cell Therapy

Jeffrey Bluestone, PhD

University of California, San Francisco, Diabetes Center

David A. Horwitz, MD

University of Southern California

Robert Korngold, PhD

Hackensack University Medical Center

Robert S. Negrin, MD

Stanford University

David Peritt, PhD

Hospira

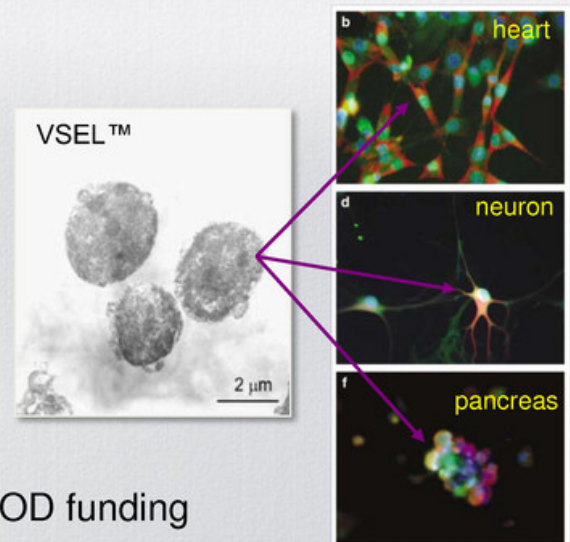
Noel L. Warner, PhD

BD Biosciences

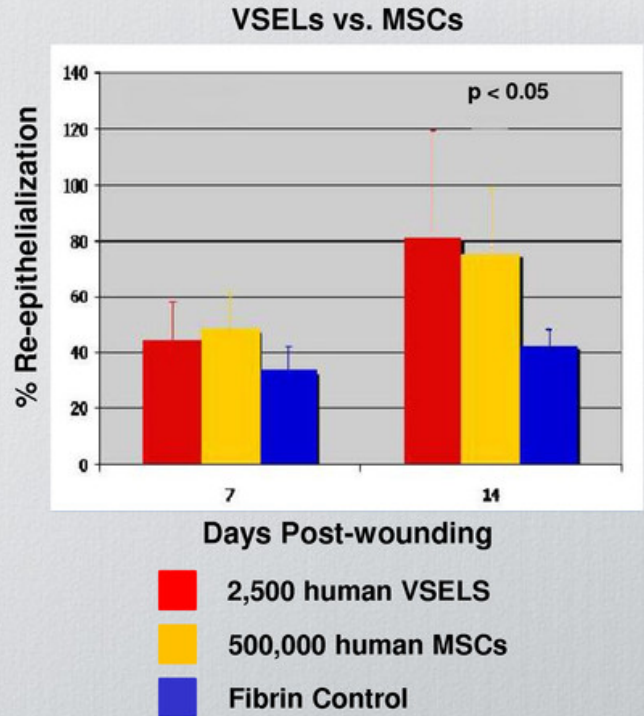
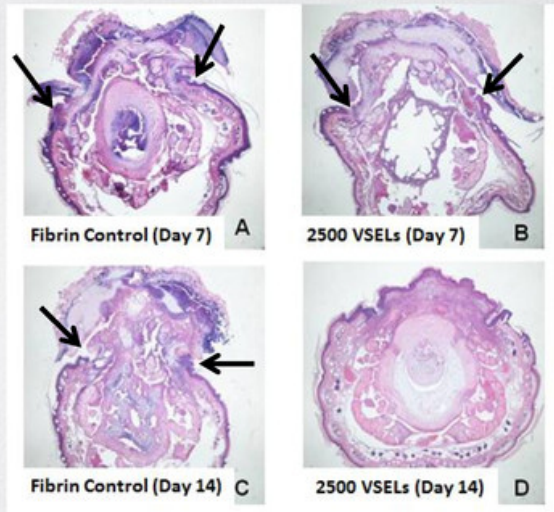


VSELs – Adult Stem Cells

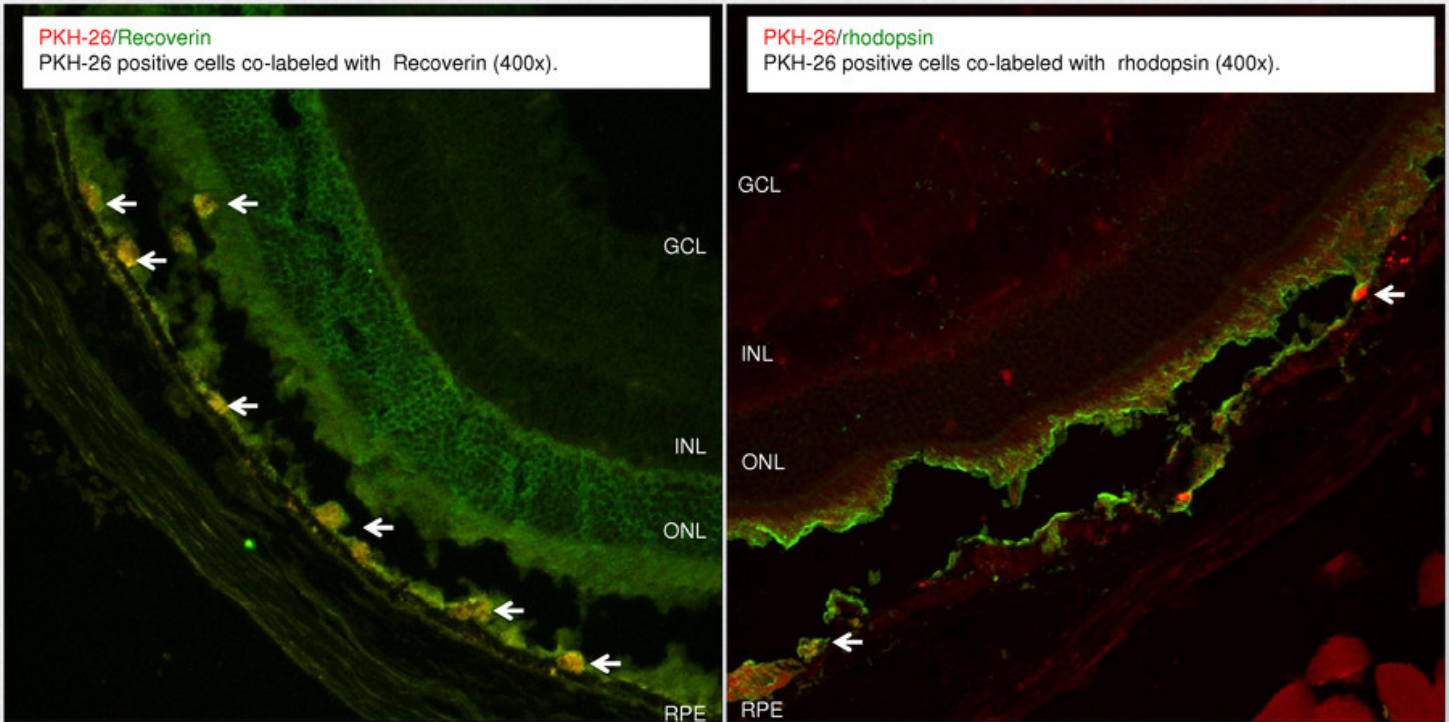
- Very small embryonic-like (VSELs™) stem cells are believed to be naturally pluripotent
- Animal models have demonstrated that highly enriched human VSELs are able to integrate, differentiate and potentially regenerate
- Treatment indications being explored include macular degeneration, osteoporosis, cardiac, acute radiation syndrome, and wounds
- Pre-clinical work financed largely by grants and DOD funding
 - **Total Active Grants Awarded:** \$4,596,676
 - **Total Grants Pending:** \$150,000
 - **Total Grants Planned for Submission:** \$6,150,000 (Spring 2013)
- with institutions we have previously established a relationship
- NeoStem has 8 families of patents pending for method of treatment claims that dovetail with the indications that we are pursuing



Human VSELS Accelerate Healing in a SCID Mouse Complex Tail Wound Model



Human VSELs Injected into a Mouse Sub-Retinal Space Integrate and Show Differentiation Potential *in situ*





Academic Collaborators

Vincent Falanga, MD

Roger Williams Medical Center

Kameran Lashkari, MD

Schepens Eye Institute, Harvard Medical School

Song Li, PhD

University of California, Berkeley

Mariusz Ratajczak, MD, PhD, DSci

University of Louisville

Russel Tacihman, DMD, DMSc

University of Michigan



Development and delivery of high quality, cost-efficient, and effective therapeutics can be leveraged by state-of-the-art manufacturing and regulatory expertise



- Experience

- Over 100 Clients Served and Growing
- 30,000 Products Manufactured
- 18,000 Products Stored
- 14,000 Products Shipped for Clinical Use
- 50+ US and EU Regulatory Filings
Successfully Completed



*PCT Manufactured for Phase 1, 2 and 3 for
Dendreon's FDA Approved
Provenge® Product*



- cGMP/GLP Accredited and Certified Facilities



Allendale, New Jersey (30,000 ft²)
ISO Class 7 / Class 10,000 suites
ISO Class 6 / Class 1,000 suite



Mountain View, California (25,000 ft²)
ISO Class 7 / Class 10,000 suites

- Large and small companies in the cell therapy space outsource services for all or part of their manufacturing needs to improve efficiencies and profitability and to reduce capital investment:



- PCT supports NeoStem's cell therapy development programs with
 - Lower costs for internal cell therapy development
 - Cash flow that can be reinvested toward growth and internal development activities
- Establish early partnering relationships with goals of commercial manufacturing, equity participation and back-end royalties
- Plans to expand commercial manufacturing in the US and Europe
- Automation initiatives focused on lowering cost of goods and increasing gross profits

Cell Therapy Manufacturing Customer Profiles

*Examples of Contract Services Potential from Conception to Commercialization**

	Low Complexity Product	Medium Complexity Product	High Complexity Product
Pre-clinical Drug Discovery Contracts	12 to 18 Month Engagement \$50,000 to \$250,000	12 to 24 Month Engagement \$250,000 to \$500,000	24 to 36 Month Engagement \$500,000 to \$1,000,000
Phase 1 Clinical Trial Manufacturing Contract	6 to 12 Month Eng. 5 to 25 Units Produced \$250,000 to \$750,000	12 to 18 Month Eng. 25 to 50 Units Produced \$625,000 to \$1,250,000	12 to 24 Month Eng. 50 to 100 Units Produced \$1,000,000 to \$2,000,000
Phase 2 Clinical Trial Manufacturing Contract	12 to 18 Month Eng. 25 to 50 Units Produced \$625,000 to \$1,250,000	12 to 24 Month Eng. 100 to 200 Units Mfg. \$2,000,000 to \$4,000,000	18 to 36 Month Eng. 200 to 400 Units Mfg. \$3,000,000 to \$6,000,000
Phase 3 Clinical Trial Manufacturing Contract	12 to 18 Month Eng. 50 to 100 Units Produced \$1,000,000 to \$2,000,000	24 to 48 Month Eng. 200 to 400 Units Mfg. \$3,000,000 to \$6,000,000	24 to 48 Month Eng. 400 to 1,000 Units Mfg. \$4,000,000 to \$10,000,000
Commercial Manufacturing Contract	Est. Peak Annual Sales 2,500 to 5,000 Units \$38M to \$75M / Yr.	Est. Peak Annual Sales 10,000 to 25,000 Units \$80M to \$200M / Yr.	Est. Peak Annual Sales 25,000 to 50,000 Units \$125 to \$250M / Yr.

NeoStem Key Executives

Robin Smith, MD, MBA
CEO & Chairman of the Board

- MD – Yale; MBA – Wharton
- Formerly President & CEO IP2M (HC multimedia), EVP & CMO HealthHelp (radiology management)
- Trustee of NYU Medical Center; Chairman of the Board of NYU Hospital for Joint Diseases (through November 2009) and Stem for Life Foundation

Larry May
Chief Financial Officer

- BS Business Administration – University of Missouri
- Formerly Treasurer & Controller at Amgen; SVP Finance & CFO at BioSource Intl
- Extensive experience building accounting, finance and IT operations

Andrew Pecora, MD, FACP
Chief Medical Officer

- MD – University of Medicine and Dentistry of New Jersey
- Chief Innovations Officer, Professor and Vice President of Cancer Services at John Theurer Cancer Center at Hackensack University Medical Center

Robert Preti, PhD
President and Chief Scientific Officer of PCT

- PhD and MS in Cellular Biology / Hematology - New York University
- One of the country's leading authorities on cell engineering and the principal investigator for a number of clinical trials relating to stem cell transplantation
- 10 years experience as Director of Hematopoietic Stem Cell Processing & Research Laboratory

Timothy C. Fong, PhD, MBA
VP, Technology & Product Development of PCT

- PhD in Immunology – UCLA, MBA – Saint Mary's College
- Recently Technical Director Cell Therapy at BD Biosciences
- Over 18 years experience in drug development; Has led R&D groups in cell and gene therapies from discovery research to clinical trials

Jonathan Sackner-Bernstein, MD, FACC
VP of Clinical Development and Regulatory Affairs

- MD – Jefferson Medical College
- Internationally recognized clinical researcher in cardiology
- 20 years experience in clinical practice, medical research and healthcare management
- FDA background as past Associate Director for Technology and Innovation; Former CMO at Clinilabs, a clinical research organization

Martin E. Schmiegl
VP, Corporate Development

- BA – LaSalle University
- Expertise in bus dev for health care product and med tech companies
- Formerly President of Nuvilex, Inc., President and CEO of Freedom2, Inc.
- Selected transactions include multi-billion dollar sale of Advanced Bionics Corp. to Boston Scientific & development and market launch of the Cytoscan instrument



NeoStem Board of Directors

Robin Smith, MD, MBA CEO & Chairman of the Board	<ul style="list-style-type: none"> • MD – Yale; MBA – Wharton • Formerly President & CEO IP2M, EVP & CMO HealthHelp • Experience - Trustee of NYU Medical Center; Chairman of the Board of NYU Hospital for Joint Diseases (through November 2009) and Stem for Life Foundation
Richard Berman (Independent)	<ul style="list-style-type: none"> • Over 35 years of venture capital, management, M&A experience • Experience – Current Board of Directors of Apricus Biosciences, Easylink Services International, Inc., Advaxis, Inc., Broadcaster, Inc., National Investment Managers
Drew Bernstein, CPA (Independent)	<ul style="list-style-type: none"> • BS – University of Maryland Business School • Licensed in State of New York; member AICPA, NYSSCPA and NSA • Experience – Bernstein & Pinchuk LLP (member of BDO Seidman Alliance); PRC auditing; 200+ real estate transactions with \$3B+ aggregate value; accountant and business advisor
Martyn Greenacre, MBA (Independent)	<ul style="list-style-type: none"> • BA – Harvard College; MBA – Harvard Business School • Experience – Board and executive positions for multiple biopharmaceutical companies; Former CEO of Delsys Pharmaceutical Corporation and Zynaxis Inc; Chairman of the Board of BMP Sunstone Corporation
Steven Myers (Independent)	<ul style="list-style-type: none"> • BS Mathematics – Stanford University • Experience – Founder/Chairman/CEO SM&A (competition management services); career in aerospace and defense sectors supporting DoD & NASA programs
Andrew Pecora, MD, FACP	<ul style="list-style-type: none"> • MD — University of Medicine and Dentistry of New Jersey • Experience – Chief Innovations Officer, Professor and Vice President of Cancer Services at John Theurer Cancer Center at Hackensack University Medical Center, and Managing Partner of the Northern New Jersey Cancer Center
Stephen W. Potter, MBA (Independent)	<ul style="list-style-type: none"> • BS – University of Massachusetts; MBA - Harvard Business School • Experience – Biotech and pharma experience including Osiris Therapeutics (approval of Prochymal®, first-ever stem cell drug therapy), Genzyme, DuPont Pharmaceuticals, Booz Allen & Hamilton
Eric Wei Managing Partner, RimAsia Capital Partners	<ul style="list-style-type: none"> • BS Mathematics & Economics – Amherst College; MBA – Wharton • Experience – Founder/Managing Partner of RimAsia Capital Partners (private equity); Peregrine Capital, Prudential Securities, Lazard Freres, Citibank; Gilbert Global Equity Partners Crimson Asia Capital Partners



Key Financial Metrics

(as of December 31, 2012)

2012 Revenue \$14.3m (43% increase over 2011)

Cash \$13.7m

Total Stock and Equivalent Shares Outstanding

Common Shares¹ 162.7m

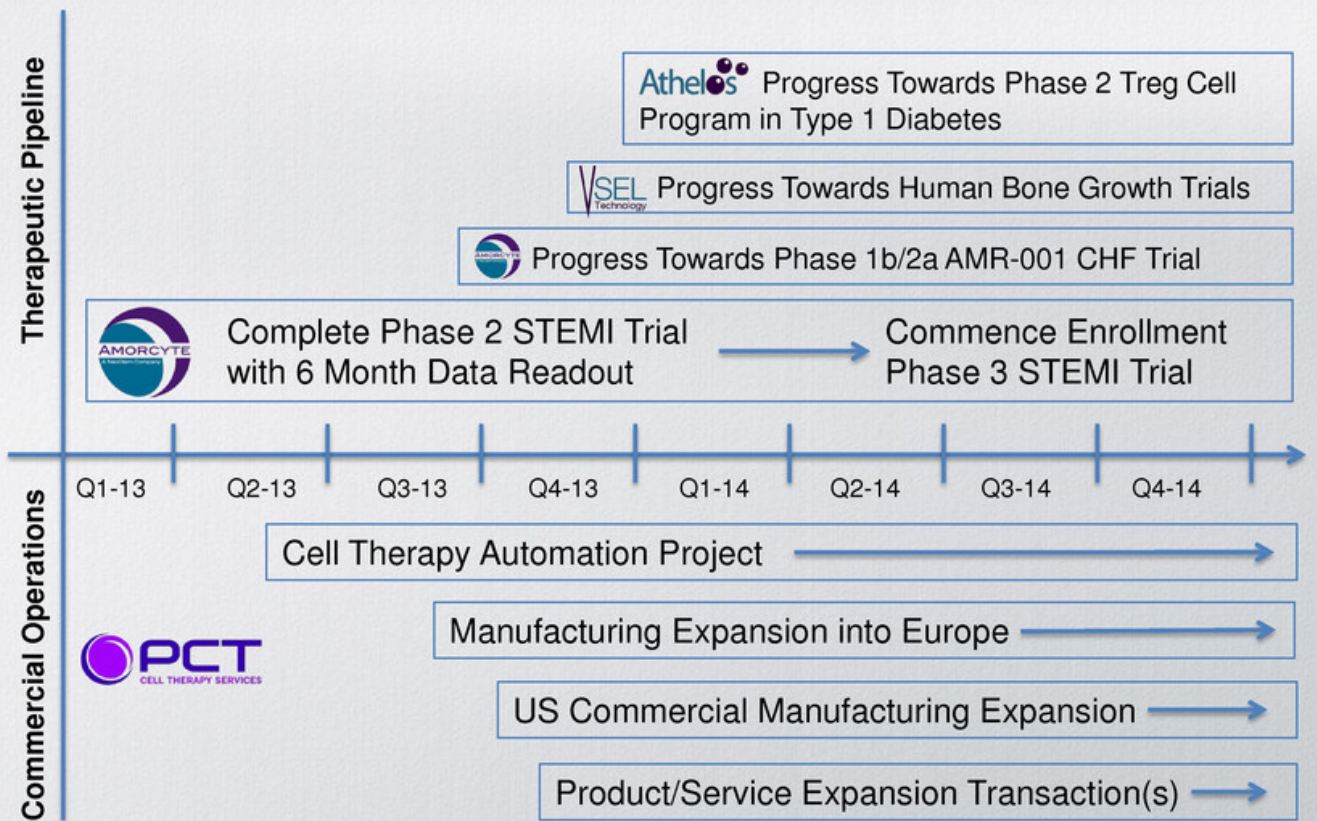
Warrants 54.7m (avg. warrant exercise price of \$1.58)

Options 21.7m (avg. option exercise price of \$1.29)

Achievements Since March 2012

- Divested of Suzhou Erye, adding \$12.3m to the balance sheet and removing over \$33m of debt
- Received positive 6 and 12 month DSMB safety evaluations for Phase 2 PreSERVE clinical trial
- Expanded global breadth of Amorcyte IP to all areas of vascular insufficiency
- Increased PCT annual revenues by over 40%
- Redeemed of Series E preferred
- Received funding to begin first human study of VSEL™ Technology upon IND approval
- Received NIH and DOD funding for VSELS and Tregs
- Selected *as the #1 Fastest Growing Company in the New York Tri-State Region and #7 nationwide* by the Deloitte & Touche LLP Technology Fast 500™

NeoStem Milestones



Why Invest Now?

- Proven track record of success with leadership that can execute
- Exciting proprietary cell therapy pipeline with near term data
- Strong IP portfolio
- Growth in revenue generating contract development and manufacturing business with plans for further expansion

Contact Information

NeoStem, Inc.
NYSE MKT: NBS
www.neostem.com

Robin Smith, MD, MBA
Chairman & CEO
Phone: (212) 584-4174
Email: rsmith@neostem.com

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