

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

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FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2000

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-10909

CORNICHE GROUP INCORPORATED  
(Exact name of registrant as specified in its charter)

DELAWARE

(State of other jurisdiction of  
incorporation or organization)

22-2343568

(I.R.S. Employer  
Identification No.)

610 SOUTH INDUSTRIAL BLVD., SUITE 220  
EULESS, TEXAS  
(Address of principal executive office)

76040  
(zip code)

Registrant's telephone number, including area code: 817-283-4250

NOT APPLICABLE

(Former name, former address and former fiscal year, if changed since last  
report)

Indicate by check mark whether the registrant (1) has filed all reports required  
to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during  
the preceding 12 months (or for such shorter period that the registrant was  
required to file such reports), and (2) has been subject to such filing  
requirements for the past 90 days. Yes X No  
--- ---

14,244,937 SHARES, \$.001 PAR VALUE, AS OF MAY 1, 2000

(Indicate the number of shares outstanding of each of the issuer's classes of  
common stock, as of the latest practicable date)

## CORNICHE GROUP INCORPORATED AND SUBSIDIARY

MARCH 31, 2000  
(Unaudited)

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## CORNICHE GROUP INCORPORATED AND SUBSIDIARY

CONSOLIDATED BALANCE SHEETS  
(Unaudited)

## A S S E T S

	March 31, 2000	December 31, 1999
	-----	-----
Current assets:		
Cash and equivalents	\$1,525,487	\$1,639,473
Marketable securities	3,751,846	2,733,319
Prepaid expenses and other current assets	134,231	71,622
	-----	-----
Total current assets	5,411,564	4,444,414
Property and equipment, net	617,019	655,002
Deferred acquisition costs	26,600	41,946
License, net of accumulated amortization	16,472	16,777
Other assets	12,525	12,525
	-----	-----
	\$6,084,180	\$5,170,664
	=====	=====

See accompanying notes to financial statements.

## CORNICHE GROUP INCORPORATED AND SUBSIDIARY

CONSOLIDATED BALANCE SHEETS (Continued)  
(Unaudited)

## LIABILITIES AND STOCKHOLDERS' EQUITY

	March 31, 2000	December 31, 1999
	-----	-----
Current liabilities:		
Dividends payable - preferred stock	\$ 260,508	\$ 288,334
Accounts payable, accrued expenses and other current liabilities	135,349	561,870
Current portion of long-term debt	23,462	22,662
	-----	-----
Total current liabilities	419,319	872,866
	-----	-----
Unearned revenues	490,548	298,801
	-----	-----
Long-term debt	70,144	76,591
	-----	-----
Series A Convertible Preferred Stock: Series A \$0.07 cumulative convertible preferred stock - stated value - \$1.00 per share, authorized - 1,000,000 shares, outstanding - 697,582 shares at March 31, 2000 and 810,054 shares at December 31, 1999	697,582	810,054
	-----	-----
Convertible Redeemable Preferred Stock, Common Stock, Other Stockholders' Equity and Accumulated Deficit:		
Preferred stock - authorized - 5,000,000 shares Series B convertible redeemable preferred stock, \$0.1 par value, authorized, issued and outstanding - 825,000 shares	8,250	8,250
Common stock, \$0.01 par value, authorized - 30,000,000 shares, issued and outstanding - 14,210,971 shares at March 31, 2000 and 12,513,127 shares at December 31, 1999	14,211	12,513
Additional paid-in capital	8,913,622	7,421,944
Accumulated deficit	(4,529,496)	(4,330,355)
	-----	-----
Total convertible redeemable preferred stock, common stock, other stockholders' equity	4,406,587	3,112,352
	-----	-----
	\$ 6,084,180	\$ 5,170,664
	=====	=====

See accompanying notes to financial statements.

## CORNICHE GROUP INCORPORATED AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF OPERATIONS  
(Unaudited)

	For the Three Months Ended March 31,	
	2000	1999
Earned revenues	\$ 145,600	\$ --
Direct costs	43,500	--
Gross profit	102,100	--
General and administrative expenses	327,276	399,122
Operating loss	(225,176)	(399,122)
Other income (expense):		
Unrealized gain on marketable securities	4,182	--
Interest income	36,301	4,453
Interest expense	(2,240)	--
Total other income (expense)	38,243	4,453
Loss before preferred dividend	(186,933)	(394,669)
Preferred dividend	12,208	14,446
Net loss	(\$199,141)	(\$409,115)
Net loss per share of common stock	(\$0.01)	(\$0.06)
Weighted average number of common shares outstanding	13,428,062	6,370,569

See accompanying notes to financial statements.

## CORNICHE GROUP INCORPORATED AND SUBSIDIARY

STATEMENTS OF CONVERTIBLE REDEEMABLE PREFERRED STOCK, COMMON STOCK,  
OTHER STOCKHOLDERS' EQUITY AND ACCUMULATED DEFICITFOR THE THREE MONTHS ENDED MARCH 31, 2000  
(Unaudited)

	Series B Convertible Preferred Stock		Common Stock		Additional Paid-In Capital	Accumulated Deficit	Total
	Shares	Amount	Shares	Amount			
Balance - January 1, 2000	825,000	\$ 8,250	12,513,127	\$ 12,513	\$ 7,421,944	(\$4,330,355)	\$ 3,112,352
Issuance of common stock for cash, net of offering costs	--	--	1,676,250	1,676	1,339,194	--	1,340,870
Conversion of Series A Convertible Preferred Stock into Common Stock	--	--	21,594	22	152,484	--	152,506
Series A Convertible Stock dividends	--	--	--	--	--	(12,208)	(12,208)
Net loss before preferred stock dividend	--	--	--	--	--	(186,933)	(186,933)
Balance - March 31, 2000	825,000	\$ 8,250	14,210,971	\$ 14,211	\$ 8,913,622	(\$4,529,496)	\$ 4,406,587

See accompanying notes to financial statements.

## CORNICHE GROUP INCORPORATED AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited)

	For the Three Months Ended March 31,	
	2000	1999
Cash flows from operating activities:		
Net loss	(\$ 199,141)	(\$ 409,115)
Adjustments to reconcile net loss to net cash used in operating activities:		
Unrealized gain on marketable securities	(4,182)	--
Series A preferred stock dividends	12,208	14,446
Depreciation and amortization	38,288	3,112
Unearned revenues	191,747	--
Increase (decrease) in cash flows as a result of changes in asset and liability account balances:		
Deferred acquisition costs	15,346	--
Prepaid expenses and other current assets	(62,609)	(29,760)
Accounts payable, accrued expenses and other current liabilities	(426,521)	67,374
Total adjustments	(235,723)	55,172
Net cash used in operating activities	(434,864)	(353,943)
Cash flows from investing activities:		
(Increase) decrease in marketable securities	(1,014,345)	346,720
Acquisition of property assets	--	(10,816)
Net cash provided by (used in) investment activities	(1,014,345)	335,904
Cash flows from financing activities:		
Net proceeds from issuance of capital stock	1,340,870	--
Increase in other assets	--	(17,723)
Payments of capital lease obligations	(1,441)	(1,235)
Net repayments of notes payable	(4,206)	--
Net cash provided by (used in) financing activities	1,335,223	(18,958)
Net decrease in cash	(113,986)	(36,997)
Cash and cash equivalents at beginning of period	1,639,473	206,313
Cash and cash equivalents at end of period	\$ 1,525,487	\$ 169,316

See notes to financial statements.

CORNICHE GROUP INCORPORATED AND SUBSIDIARY  
 CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)  
 (Unaudited)

	For the Three Months Ended March 31,	
	2000	1999
Supplemental Disclosures of Cash Flow Information:		
Cash paid during the period:		
Income taxes	\$     -- =====	\$     -- =====
Interest	\$  2,240 =====	\$     -- =====
Supplemental Schedules of Noncash Financing Activities:		
Series A Preferred Stock and dividends thereon converted to common stock and additional paid-in capital upon conversion	\$ 152,484 =====	\$11,644 =====

See notes to financial statements.



## CORNICHE GROUP INCORPORATED AND SUBSIDIARY

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2000  
(Unaudited)

## NOTE 1 - THE COMPANY.

Corniche Group Incorporated (hereinafter referred to as the "Company" or "CGI") as a result of a reverse acquisition with Corniche Distribution Limited and its Subsidiaries ("Corniche"), was engaged in the retail sale and wholesale distribution of stationery products and related office products, including office furniture, in the United Kingdom. In February 1996, the Company was placed in receivership by its creditors. Through March 1998, the Company had no activity.

On March 4, 1998, the Company entered into a Stock Purchase Agreement ("Agreement"), approved by the Company's stockholders on May 18, 1998, with certain individuals (the "Initial Purchasers") whereby the Initial Purchasers acquired an aggregate of 765,000 shares of a newly created Series B Convertible Redeemable Preferred Stock, par value \$0.01 per share. Thereafter the Initial Purchasers have been endeavoring to establish for the Company new business operations in the property and casualty specialty insurance and the service contract markets.

On September 30, 1998, the Company acquired all of the capital stock of Stamford Insurance Company, Ltd. ("Stamford") from Warrantech Corporation for \$37,000 in cash in a transaction accounted for as a purchase. Warrantech's chairman is the former chairman of the Company. Stamford was chartered under the Laws of, and is licensed to conduct business as an insurance company by, the Cayman Islands. Although Stamford has incurred expenses since its inception, it first generated revenues in the fourth quarter of 1999.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES.

## (a) Basis of Presentation:

The accompanying unaudited financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions for Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, the statements contain all adjustments (consisting only of normal recurring accruals) necessary to present fairly the financial position as of March 31, 2000 and the results of operations and cash flows for the three months ended March 31, 2000 and 1999. The results of operations for the three months ended March 31, 2000 and 1999 are not necessarily indicative of the results to be expected for the full year.

The December 31, 1999 balance sheet has been derived from the audited financial statements at that date included in the Company's annual report on Form 10-K. These unaudited financial statements should be read in conjunction with the financial statements and notes thereto included in the Company's annual report on Form 10-K.

## (b) Cash Equivalents:

Short-term cash investments which have a maturity of ninety days or less when purchased are considered cash equivalents in the statement of cash flows.

## (c) Estimates:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

## (d) Concentrations of Credit-Risk:

Financial instruments that potentially subject the Company to significant concentrations of credit risk consist principally of cash and marketable securities. The Company places its domestic operations cash accounts with high credit quality financial institutions, which at times may be in excess of the FDIC insurance limit. The Company's subsidiary places its cash in the Cayman Island subsidiaries of domestic banks whose net worth exceeds \$100,000,000. The Company's marketable securities are primarily comprised of investments in municipal bank funds. The Company employs the services of an investment advisor to assist in monitoring its investments.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES. (Continued)

## (e) Marketable Securities:

Marketable securities are classified as trading securities and are reported at market value at December 31, 1999. At March 31, 2000, the market value of securities exceeded their cost by \$4,182. The market value of the investment approximated cost at December 31, 1999.

## (f) Property and Equipment:

The cost of property and equipment is depreciated over the estimated useful lives of the related assets of 5 to 7 years. The cost of computer software programs is amortized over their estimated useful lives of five years. Depreciation is computed on the straight-line method. Repairs and maintenance expenditures which do not extend original asset lives are charged to income as incurred.

## (g) Intangibles:

The excess of the purchase price for the capital stock of Stamford over the net assets acquired has been attributed to the subsidiary's license to conduct business as an insurance carrier in the Cayman Islands. Amortization charged to operations in the three months ended March 31, 2000, and 1999, was \$305 in both periods.

## (h) Income Taxes:

The Company adopted SFAS 109, "Accounting for Income Taxes", which recognizes (a) the amount of taxes payable or refundable for the current year and, (b) deferred tax liabilities and assets for the future tax consequences of events that have been recognized in an enterprise's financial statement or tax returns. There is no difference as to financial and tax basis of assets and liabilities.

## (i) Fair Value of Financial Statements:

The Company adopted Statement of Financial Accounting Standards No. 121 ("SFAS No. 121"), "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed of". The statement requires that the Company recognizes and measures impairment losses of long-lived assets, certain identifiable intangibles, value long-lived assets to be disposed of and long-term liabilities. At March 31, 2000 and December 31, 1999, the carrying values of the Company's other assets and liabilities approximate their estimated fair values.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES. (Continued)

## (j) Advertising Costs:

The Company expenses advertising costs as incurred. Advertising costs amounted to \$5,769 for the three months ended March 31, 2000 and none for the three months ended March 31, 1999.

## (k) Earnings Per Share:

The Company adopted Statement of Financial Accounting Standards No. 128, "Earnings Per Share," in the year ended March 31, 1998. Basic earnings per share is based on the weighted effect of all common shares issued and outstanding, and is calculated by dividing net income available to common stockholders by the weighted average shares outstanding during the period. Diluted earnings per share, which is calculated by dividing net income available to common stockholders by the weighted average number of common shares that would be issued assuming conversion of all potentially dilutive securities outstanding, is not presented as it is anti-dilutive in all periods.

## (l) Recently Issued Accounting Pronouncements:

The Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 130 - "Reporting Comprehensive Income", No. 131 - "Disclosures about Segments of an Enterprise and Related Information", No. 132 - "Employer's Disclosures about Pension and Other Postretirement Benefits" and No. 133 - "Accounting for Derivative Instruments and Hedging Activities". Management does not believe that the effect of implementing these new standards will be material to the Company's financial position, results of operations and cash flows.

## (m) Revenue Recognition:

Stamford is a property and casualty reinsurance company writing reinsurance coverages for one domestic carrier's consumer products service contracts. The domestic carrier is rate "A-" Excellent by A.M. Best.

Premiums are recognized on a pro rata basis over the policy term. The deferred policy acquisition costs are the net cost of acquiring new and renewal insurance contracts. These costs are charged to expense in proportion to net premium revenue recognized.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES. (Continued)

## (m) Revenue Recognition: (Continued)

The provisions for losses and loss-adjustment expenses includes an amount determined from loss reports on individual cases and an amount, based on past experience for losses incurred but not reported. Such liabilities are necessarily based on estimates, and while management believes that the amount is adequate, the ultimate liability may be in excess of or less than the amounts provided. The methods for making such estimates and for establishing the resulting liability are continually reviewed, and any adjustments are reflected in earnings currently.

The parent company sells via the Internet directly to consumers automotive vehicle services contracts. The Company recognizes revenue ratably over the length of the contract. The Company purchases insurance to fully cover any losses under the service contracts from the domestic carrier referred to above. The insurance premium and other costs related to the sale are amortized over the contract.

## NOTE 3 - PROPERTY AND EQUIPMENT.

Property and equipment consists of the following:

	March 31, 2000	December 31, 1999
	-----	-----
Computer equipment	\$ 116,660	\$ 116,660
Furniture and fixtures	23,266	23,266
Computer software	582,585	582,585
	-----	-----
	722,511	722,511
Less: Accumulated depreciation	114,396	77,896
	-----	-----
	608,115	644,615
	-----	-----
Lease property under capital lease:		
Office equipment	17,806	17,806
Less: Accumulated depreciation	8,902	7,419
	-----	-----
	8,904	10,387
	-----	-----
	\$ 617,019	\$ 655,002
	=====	=====

Depreciation and amortization charged to operations was \$38,288 and \$14,446 for the three months ended March 31, 2000 and 1999, respectively.

## NOTE 3 - PROPERTY AND EQUIPMENT. (Continued)

The estimated present value of the capital lease obligations at December 31, 1999 reflects imputed interest calculated at 12.7% and 19.32%. The obligations are payable in equal monthly installments through January 2002 as follows:

Years Ending March 31, -----	
2001	\$ 5,750
2002	4,792
	-----
	10,542
Amount representing interest	2,000
	-----
Present value of minimum lease payments	8,542
Present value of minimum lease payments due within one year	4,660
	-----
Present value of minimum lease payments due after one year	\$ 3,882
	=====

The aggregate maturities of the present value of the minimum lease obligation is as follows:

Years Ending March 31, -----	
2001	\$ 4,660
2002	3,882
	-----
	\$ 8,542
	=====

## NOTE 4 - ACCOUNTS PAYABLE, ACCRUED EXPENSES AND OTHER CURRENT LIABILITIES.

Accounts payable, accrued expenses and other current liabilities consist of the following at:

	March 31, 200	December 31, 1999
	-----	-----
Accrued offering costs	\$ --	\$ 419,120
Accrued professional fees	45,780	41,534
Advertising	--	69,427
Insurance	29,183	--
Other	55,386	26,789
Accrued claims losses	5,000	5,000
	-----	-----
	\$ 135,349	\$ 561,870
	=====	=====

NOTE 5 - NOTES PAYABLE.

In October 1999, the Company sold to accredited investors 10 units of its promissory notes and common stock for \$25,025 each. Each unit was comprised of a 5% interest-bearing \$25,000 note and 25,000 shares. The variance between the fair market value of the 25,000 common shares issued in the aggregate of \$27,969 and the cash received of \$250 was deemed to be additional interest and was charged to operations over the life of the notes. The principal balance of the notes was repaid in full in December 1999. At December 31, 1999, accrued interest on the notes of \$3,025 remained outstanding and was paid in January 2000.

NOTE 6 - LONG-TERM DEBT.

Long-term debt consists of the following at March 31, 2000 and December 31, 1999:

	March 31, 2000 -----	December 31, 1999 -----
Capital lease obligations	\$ 8,542	\$ 9,983
Note payable - bank - in equal monthly installments of \$2,043 including interest at 8-3/4%. The notes are collateralized by computer equipment having an undepreciated cost of \$78,927	85,064 -----	89,270 -----
Portion payable within one year	93,606 23,462 ----- \$70,144 =====	99,253 22,662 ----- \$76,591 =====

The aggregate maturities of the obligations is as follows:

Years Ending March 31, -----	
2001	\$23,462
2002	24,059
2003	21,216
2004	24,869
	-----
	\$93,606 =====

## NOTE 7 - SERIES A CONVERTIBLE PREFERRED STOCK.

In connection with the settlement of securities class action litigation in 1994, the Company issued 1,000,000 shares of Series A \$0.07 Convertible Preferred Stock (the "Series A Preferred Stock") with an aggregate value of \$1,000,000. The following summarizes the terms of the Series A Preferred Stock as more fully set forth in the Certificate of Designation. The Series A Preferred Stock has a liquidation value of \$1 per share, is non-voting and convertible into common stock of the Company at a price of \$5.20 per share. Holders of Series A Preferred Stock are entitled to receive cumulative cash dividends of \$0.07 per share, per year, payable semi-annually. Until November 30, 1999 the Series A Preferred Stock was callable by the Company at a price of \$1.04 per share, plus accrued and unpaid dividends, and thereafter at a price of \$1.05 per share, plus accrued and unpaid dividends. In addition, if the closing price of the Company's common stock exceeds \$13.80 per share for a period of 20 consecutive trading days, the Series A Preferred Stock is callable by the Company at a price equal to \$0.01 per share, plus accrued and unpaid dividends. The Certificate of Designation for the Series A Preferred Stock also states that at any time after December 1, 1999, the holders of the Series A Preferred Stocks may require the Company to redeem their shares of Series A Preferred Stock (if there are funds with which the Company may do so) at a price of \$1.00 per share. Notwithstanding any of the foregoing redemption provisions, if any dividends on the Series A Preferred Stock are past due, no shares of Series A Preferred Stock may be redeemed by the Company unless all outstanding shares of Series A Preferred Stock are simultaneously redeemed. During the year ended December 31, 1999, 18,711 shares of Series A Preferred Stock were converted into 3,586 shares of common stock. During the three months ended March 31, 2000, holders of 112,472 shares of the Series A Preferred Stock converted such shares into 21,594 shares of the Company's common stock. At March 31, 2000, and December 31, 1999, 697,582 and 810,054 shares of Series A Preferred Stock were outstanding, respectively. At March 31, 2000, and 1999, accrued dividends on these outstanding shares were \$260,508 and \$288,334, respectively.

## NOTE 8 - STOCKHOLDER'S EQUITY.

## (a) Series B Convertible Redeemable Preferred Stock:

On March 4, 1998, the Company entered into a Stock Purchase Agreement ("Agreement"), approved by the Company's stockholders on May 18, 1998, with certain individuals (the "Initial Purchasers") whereby the Initial Purchasers and two other persons acquired an aggregate of 825,000 shares of a newly created Series B Convertible Redeemable Preferred Stock ("Series B Preferred Stock"), par value \$0.01 per share.



## NOTE 8 - STOCKHOLDER'S EQUITY. (Continued)

## (a) Series B Convertible Redeemable Preferred Stock: (Continued)

Pursuant to the Agreement and Subsequent transactions, the Initial Purchasers acquired 765,000 shares of Series B Preferred Stock for \$76,500 in cash. The Company incurred certain legal expenses of the Initial Purchasers equaling approximately \$50,000 in connection with the transaction. In addition, the Company issued 50,000 shares of Series B Preferred Stock to a consultant as compensation valued at \$5,000 for his assistance to the Company in the identification and review of business opportunities and this transaction and for his assistance in bringing the transaction to fruition. Additionally, the Company issued 10,000 shares of Series B Preferred Stock to James Fyfe as compensation valued at \$1,000 for his work in bringing this transaction to fruition. These issuances diluted the voting rights of the then existing stockholders by approximately 57%. The total authorized shares of Series B Convertible Redeemable Preferred Stock is 825,000.

The following summarizes the terms of the Series B Preferred Stock whose terms are more fully set forth in the Certificate of Designation. The Series B Preferred Stock carries a zero coupon and each share of the Series B Preferred Stock is convertible into ten shares of the Company's common stock. The holder of a share of the Series B Preferred Stock is entitled to ten times any dividends paid on the common stock and such stock has ten votes per share and votes as one class with the common stock. Accordingly, the Initial Purchasers have sufficient voting power to elect all of the Board of Directors. However, the Initial Purchasers are required to vote in favor of Mr. Fyfe or his designee as a director of the Corporation through June 30, 2000.

The holder of any share of Series B Convertible Redeemable Preferred Stock has the right, at such holder's option, exercisable on or after September 30, 2000, to convert such share into ten (10) fully paid and non-assessable shares of common stock (the "Conversion Rate"). The Conversion Rate is subject to adjustment as stipulated in the Agreement. Upon liquidation, the Series B Preferred Stock would be junior to the Corporation's Series A Preferred Stock and would share ratably with the common stock with respect to liquidating distributions.

Because the Company raised in excess of \$2,500,000 in fiscal 1999 from the sale of its common shares, and the Company's common shares maintained a minimum closing bid price in excess of \$2.00 per share for 10 consecutive trading days, the Company's right, pursuant to the terms of the Agreement and the Certificate of Designation, to repurchase or redeem such shares of Series B Preferred Stock from the holders for total consideration of \$0.10 per share was eliminated.

## NOTE 8 - STOCKHOLDER'S EQUITY. (Continued)

## (b) Common Stock:

Commencing in May 1999 through July 1999, the Company sold 688,335 shares of its common stock to accredited investors for \$538,492 net of offering costs. In December 1999, accredited investors purchased 5,187,500 shares of the Company's common stock for \$3,715,744, net of offering costs. Through February 15, 2000, additional investors acquired 1,676,250 shares of the Company's common stock for approximately \$1,206,000, net of offering costs.

The Company in 1999 issued 5,000 shares of its common stock whose fair value was \$5,000 to its President as a signing bonus, which was charged to operations at the time of issuance. The Company also issued in 1999, 25,000 shares of its common stock whose fair value was \$25,000 at the date of issuance to a public relations consultant for future services. The arrangement with the consultant was terminated in 1999 and the fair value of the shares was charged to operations in 1999.

## (c) Warrants:

The Company has issued common stock purchase warrants from time to time to investors in private placements, certain vendors, underwriters, and directors and officers of the Company.

A total of 101,308 shares of common stock are reserved for issuance upon exercise of warrants as of December 31, 1998 and March 31, 1998. Of these outstanding warrants, warrants for 9,375 common shares at \$46.40 per share expired in April 1999. The remaining warrants to acquire 91,933 common shares at exercise prices ranging from \$3.20 to \$8.10 per share were granted in March 1995 to certain directors, officers and employees who converted previously outstanding stock options under the 1986 Plan into warrants on substantially the same terms as the previously held stock options, except the warrants were immediately vested. During fiscal 1999, warrants to acquire 22,308 common shares at prices ranging from \$3.90 to \$46.40 per share expired. No warrants were exercised during any of the periods presented. A total of 79,000 shares of common stock are reserved for issuance upon exercise of outstanding warrants as of December 31, 1999 at prices ranging from \$3.20 to \$27.50 and expiring through October 2004.

## (d) Stock Options Plans:

The Company has three stock option plans. The 1986 Stock Option Plan and the 1988 Employee Incentive Stock Option Plan provide for the grant of options to purchase shares of the Company's common stock to employees. The 1992 Stock Option Plan provides for the grant of options to directors.

## NOTE 8 - STOCKHOLDER'S EQUITY. (Continued)

The 1986 Stock Option Plan allows for the grant of incentive stock options (ISO), non-qualified stock options (NQSO) and stock appreciation rights (SAR). The maximum number of shares of the Company's common stock that may be granted, as amended in April 1993, is 140,000 shares. The terms of the plan provide that options are exercisable for a period of up to ten years from the date of grant or a period of five years with respect to incentive stock options if the holder owns more than 10% of the Company's outstanding common stock. The exercise price and grantees of options are established by the Stock Option Committee. The exercise price of ISO's must be at least 100% of the fair market value of the common stock at the time of grant. For the holders of more than 10% of the Company's outstanding common stock, the exercise price must be at least 110% of the fair market value. The exercise price of NQSO's must be less than 80% of the fair market value of the common stock at the time of grant. An option is exercisable not earlier than six months from the date of grant. During the year ended December 31, 1999, no options were granted, expired, exercised or outstanding at any time under the 1986 Plan.

(d) Stock Options Plans:

In April 1992, the Company adopted the 1992 Stock Option Plan to provide for the granting of options to directors. According to the terms of this plan, each director is granted options to purchase 1,500 shares each year. The maximum amount of the Company's common stock that may be granted under this plan is 20,000 shares. Options are exercisable at the fair market value of the common stock on the date of grant and have five year terms.

Under the 1998 Plan, the maximum aggregate number of shares which may be issued under options is 300,000 shares of common stock. The aggregate fair market value (determined at the time the option is granted) of the shares for which incentive stock options are exercisable for the first time under the terms of the 1998 Plan by any eligible employee during any calendar year cannot exceed \$100,000. The option exercise price of each option is 100% of the fair market value of the underlying stock on the date of the options are granted, except that no option will be granted to any employee who, at the time the option is granted, owns stock possessing more than 10% of the total combined voting power of all classes of stock of the Corporation or any subsidiary unless (a) at the time the options are granted, the option exercise price is at least 110% of the fair market value of the shares of common stock subject to the options and (b) the option by its terms is not exercisable after the expiration of five years from the date such option is granted.

The 1998 Plan is administered by a committee of disinterested directors of the Board of Directors of the Corporation ("Option Committee"). In 1999, options to acquire 100,000 common shares at \$1.00 per share were granted to an officer under the 1998 Plan.

In 1999, an option to acquire 25,000 common shares at \$0.6875 per share was issued to a consultant.

## NOTE 8 - STOCKHOLDER'S EQUITY. (Continued)

Information with respect to options under the 1986, 1992 and 1998 Stock Option Plans is summarized as follows:

	For the Three Months Ended March 31,			
	2000		1999	
	Shares	Prices	Shares	Prices
Outstanding at beginning and end of period	128,000	\$0.31 to \$1.00	3,000	\$ .31 to \$ .41

Outstanding options expire 90 days after termination of holder's status as employee or director. At March 31, 2000, and 1999, options to acquire 3,000 common shares were exercisable at prices ranging from \$0.31 to \$0.41 per share. The Company has 332,000 shares available for grant under all plans.

All options were granted at an exercise price equal to the fair value of the common stock at the grant date. Therefore, in accordance with the provisions of APB Opinion No. 25 related to fixed stock options, no compensation expense is recognized with respect to options granted or exercised. Under the alternative fair-value based method defined in SFAS No. 123, the fair value of all fixed stock options on the grant date would be recognized as expense over the vesting period. Assuming the fair market value of the stock at the date of grant to be \$.3125 per share in May 1996, \$.40625 per share in May 1997, \$.6875 in January 1999 and \$1.00 per share in September 1999, the life of the options to be from three to ten years, the expected volatility at 200%, expected dividends are none, and the risk-free interest rate of 10%, the Company would have recorded compensation expense of \$1,938 for the three months ended March 31, 2000 as calculated by the Black-Scholes option pricing model. As such, pro-forma net loss and loss per share would be as follows:

Net loss as reported	\$ (199,141)
Additional compensation	1,938
	-----
	\$ (201,079)
	=====
Loss per share as reported	\$ (0.01)
	=====
Adjusted loss per share	\$ (0.01)
	=====

As the number of options granted at December 31, 1998, and March 31, 1998, is immaterial, recognizing the expense would not have a material effect on the Company's financial statements for the three months ended March 31, 1999.

## NOTE 9 - INCOME TAXES.

The Company has received permission from the Internal Revenue Service to change its taxable year-end from March 31, to December 31, effective with the December 31, 1998, period.

The differences between income taxes computed using the statutory federal income tax rate and that shown in the financial statements are summarized as follows:

	For the Three Months Ended March 31,			
	2000	%	1999	%
	-----	-----	-----	-----
Loss before income taxes and preferred dividend	\$ (186,933)	--	\$ (394,669)	--
	=====	=====	=====	=====
Computed tax benefit at statutory rate	\$ (63,600)	(34.0)	\$ (134,200)	(34.0)
Foreign subsidiary (income) or loss not subject to U.S. taxes	(29,000)	(15.5)	6,200	1.6
Net operating loss valuation reserve	92,600	49.5	128,000	32.4
	-----	-----	-----	-----
Total tax benefits	\$ --	--	\$ --	--
	=====	=====	=====	=====

There are no significant differences between the financial statement and tax basis of assets and liabilities and, accordingly, no deferred tax provision/benefit is required.

The Tax Reform Act of 1986 enacted a complex set of rules limiting the utilization of net operating loss carryforwards to offset future taxable income following a corporate ownership change. The Company's ability to utilize its NOL carryforwards is limited following a change in ownership in excess of fifty percentage points during any three year period. Upon receipt of the proceeds from the last foreign purchasers of the Company's common stock in January 2000, common stock ownership changed in excess of 50% during the three year period then ended. The utilization of the Company's net operating loss carryforward at December 31, 1999 of \$2,063,000 was not negatively impacted by this ownership change. The future tax benefit of the net operating loss carryforward aggregated \$701,000 at December 31, 1999 has been fully reserved as it is not more likely than not that the Company will be able to use the operating loss in the future.

## NOTE 10 - COMMITMENTS, CONTINGENCIES AND OTHER.

## (a) Leases:

Commencing in August 1998, the Company entered into short-term operating leases for its general office space and certain office equipment. Prior to August 1998, the Company did not incur rent expense as it was inactive. Rent expense charged to operations for the three months ended March 31, 2000 and 1999 was \$12,525 in each period. Future minimum annual rent commitments under operating leases as of December 31, 1999 are as follows:

Years Ending December 31,	
2001	\$50,000
2002	27,000
	-----
Total minimum annual rentals	\$77,000
	=====

## (b) Investment Contract:

The Corporation has entered into an investment advisory agreement with AIG Global Investment Corporation ("AIG") under which AIG functions as investment advisor and manager of all the Corporation's investable assets. AIG provides management services to all affiliated insurance companies of American International Group and other third-party institutions on a world-wide basis.

## (c) Year 2000:

Although the Company has had limited operations through December 31, 1999, it recognized the need to ensure that its operations will not be adversely effected by Year 2000 software or hardware failures. The Company in developing its software and hardware made certain that all its systems were compliant with Year 2000 requirements. The Company has not experienced any adverse computer hardware or software effect to date.

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis should be read in conjunction with the financial statements and notes contained elsewhere in this Form 10-Q. Certain statements under this caption "Management's Discussion and Analysis of Financial Conditions and Results of Operations," constitute "forward-looking statements" under the Private Securities Litigation Reform Act of 1995.

PLAN OF OPERATION

In May 1998, the Company sold to certain individuals through a stock purchase agreement an aggregate of 765,000 shares of a newly created Series B Convertible Redeemable Preferred Stock, par value for 0.01 per share of \$76,500. In May 1999, the Company sold 688,335 common shares for \$558,000 after offering costs. These funds were principally used to acquire property assets and software to develop its insurance and service contract businesses, and to fund its operating losses. In December 1999 and during the quarter ended March 31, 2000, the Company sold 5,187,500 and 1,676,250 common shares for \$3,691,000 and \$1,341,000, respectively, which will be used to expand its businesses.

On September 30, 1998, the Company acquired Stamford Insurance Company Ltd., which was then an inactive foreign corporation that is licensed in the Cayman Islands as a casualty and property insurer. In the first quarter of 2000, Stamford, as a reinsurer, generated premiums written of \$358,000 of which \$144,000 was earned by March 31, 2000. Also in the first quarter, the Company's sales of service contracts through its website amounted to \$4,300 of which \$100 was earned in 2000.

The Company's plan of operations for the next twelve months is principally to continue its endeavors to establish itself in the vehicle and consumer products service contract business through its Internet website, [www.warrantysuperstore.com](http://www.warrantysuperstore.com), and to continue to seek additional property casualty reinsurance opportunities for its wholly owned insurance company, Stamford Insurance Co. Ltd.

RESULTS OF OPERATIONS

The Company did not generate any operating revenues until the fourth quarter of fiscal 1999, when its reinsurance subsidiary commenced generating premium revenues and the Company began the sale of its service contracts.

Net loss for the quarter ended March 2000 decreased \$210,000 (151.3%) to \$199,000 from the comparable loss of \$409,000 incurred in the quarter ended March 1999 for the reasons discussed below.

In the quarter ended March 31, 2000, Stamford continued reinsuring contractual liability insurance policies from one United States carrier that is rated "A-" Excellent by A.M. Best. This insurance generated approximately \$358,000 in premiums, of which \$214,000 was unearned at March 31, 2000. Policy acquisition costs were \$45,000 of which \$27,000 was expensed in the current period. Income from operations in the current period were \$110,000 of which \$5,000 is management's estimate of incurred but not reported losses at March 31, 2000. Corniche sales of extended service contracts in the first quarter of 2000 generated \$4,300 in revenues, of which \$100 was recognized within the

## RESULTS OF OPERATIONS (CONTINUED)

current period with the balance deferred over the life of the contract. Direct costs associated with the sale of the service contracts are being recognized pro rata over the length of the contract.

General and administrative costs for first quarter 2000 aggregated \$327,000 as compared to \$399,000 for the quarter ended March 1999. The decrease of \$72,000 (18%) is attributable primarily to reduced website development costs.

Interest income increased \$32,000 (800%) from \$4,000 in the quarter ended March 31, 2000, to \$36,000 in the same quarter of 1999. Interest expense increased from \$-0- in the quarter ended March 1999 to \$2,000 in the current quarter. The increase in interest income and interest expense is the result of the cash, cash equivalents, and investments used to fund the Company's increased operating costs in the current quarter and the incurrence of debt in a prior period.

The preferred stock dividend of \$12,000 in the March 2000 quarter is \$2,000 less than the \$14,000 accrued during the quarter ended March 1999 principally because of the reduction of the average number of Series A Preferred Stock outstanding in the current year.

## FINANCIAL CONDITION

The Company's cash condition decreased \$114,000 to \$1,525,000 at March 31, 2000 from \$1,639,000 at December 31, 1999. The investments in marketable securities increased \$1,019,000 to \$3,752,000 from \$2,733,000 during the same time period. The net increase is the result of proceeds from the sale of the Company's common stock.

Even through the acquisition of Stamford may enable the Company to generate limited reinsurance revenues, management's business plan requires additional funding through future sales of the Company's securities and/or other financing alternative. Management anticipates a continued deterioration in the Company's financial condition in the near term due to ongoing general and administrative costs, which will exceed the Company's revenues. This situation will continue until the Company raises the sufficient financing to fully capitalize its service contract sales and reinsurance business.

There can be no assurance that the Company will be successful in its efforts to raise any funds from any of the operations under evaluation or that it will avail itself of other alternative sources of funds.



## LIQUIDITY AND CAPITAL RESOURCES

The Company has relied solely on the proceeds from the sales of its securities in October 1997, May 1998, and May 1999, December 1999 and during the quarter ended March 2000 for the primary source of its funds. In the first quarter of 2000, the Company generated its revenues from its businesses, both earned and unearned, of \$593,000. These funds were and will be utilized to fund the Company's operating expenses. Management anticipates it will require additional funds from future sales of its securities and/or other financing alternatives in order to fund its future operational costs and at the same time fully develop its service contract sales and insurance businesses.

At March 31, 2000, working capital was \$4,992,000 an increase of \$1,420,000 from working capital of \$3,572,000 at December 31, 1999. The increase in working capital results primarily from the sale of the Company's securities of \$1,206,000, net after offering costs.

The Company has committed to acquire computer hardware and software and to develop a website for approximately \$1,500,000 of which \$1,000,000 has been expended through December 31, 1999. Although the Company is not contractually obligated to fulfill the remaining \$500,000 of the project, it intends to do so over the next 1 to 2 years as and if funding permits. The project will enable the Company to fully utilize the Internet in the sales, advertising, marketing, collections and other functions of its extended service contract sales for automotive vehicles and other products such as brown and white consumer products. There can be no assurance that the Company will have the funds available to fund its hardware and/or software requirements required to successfully develop this project nor can there be assurance that if it is developed such project will aid in the intended results of additional revenues.

The Certificate of Designation for the Series A Preferred Stock states that at any time after December 1, 1999, any holder of Series A Preferred Stock may require the Company to redeem his or her shares of Series A Preferred Stock (if there are funds with which the Company may legally do so) at a price of \$1.00 per share. Notwithstanding the foregoing redemption provisions, if any dividends on the Series A Preferred Stock are past due, no shares of Series A Preferred Stock may be redeemed by the Company unless all outstanding shares of Series A Preferred Stock are simultaneously redeemed. The holders of Series A Preferred Stock may convert their Series A Preferred Stock into shares of common stock of the Company at a price of \$5.20 per share. At March 31, 2000, 697,582 shares of Series A Preferred Stock were outstanding. If the preferred shareholders do not convert their shares into common stock, and if the Company were required to redeem any significant number of shares of Series A Preferred Stock, the Company's financial condition would be materially affected.

## INFLATION

Inflation has not had a significant effect on the Company's operations or financial position and management believes that the future effects of inflation on the Company's operations and financial position will be insignificant.

## FORWARD-LOOKING AND CAUTIONARY STATEMENTS

Certain statements included in this report, including the words "believes", "anticipates", "expects" and similar expressions, are intended to identify forward-looking statements. Such statements are subject to certain risks and uncertainties, which could cause actual results to differ materially from those projected. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. The Company undertakes no obligation to republish revised forward-looking statements to reflect events or circumstances after the date hereof or to reflect the occurrences of unanticipated events. Readers are also urged to carefully review and consider the various disclosures made by the Company in this report, as well as the Company's periodic reports on other filings with the Securities and Exchange Commission.

## CORNICHE GROUP INCORPORATED

## PART II

## OTHER INFORMATION

## ITEM 2. CHANGES IN SECURITIES AND USE OF PROCEEDS

(c) Corniche sold the following unregistered equity securities during the period covered by this report in a private placement under Section 4(2) of the Securities Act of 1933:

Date	Number of Shares of Common Stock	Gross Proceeds	Expenses of Sale	Net Proceeds
-----	-----	-----	-----	-----
1/1 - 3/31/ 2000	1,676,250	\$1,341,000	\$134,100	\$1,206,900
-----	-----	-----	-----	-----

## ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

- (a) The following exhibit is filed as part of this report:
- 27 Financial Data Schedule
- (b) No reports on Form 8-K were filed during the quarter ended March 31, 2000.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CORNICHE GROUP INCORPORATED  
(Registrant)

By /s/ Robert H. Hutchins  
-----  
Robert H. Hutchins, President  
and Principal Financial Officer

Date: May 22, 2000

## INDEX TO EXHIBITS

EXHIBIT NUMBER -----	DESCRIPTION -----
27	Financial Data Schedule

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE FINANCIAL STATEMENTS OF CORNICHE GROUP INCORPORATED AND SUBSIDIARY AS AT AND FOR THE THREE MONTHS ENDED MARCH 31, 2000 IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

3-MOS	DEC-31-2000	JAN-01-2000	MAR-31-2000
			1,525,487
			3,751,846
			0
			0
	5,411,564		0
			740,317
	(123,298)		
	6,084,180		
419,319			0
	0		
		8,250	
		14,211	
6,084,180		4,384,126	
			0
	145,600		
			43,500
		327,276	
		0	
		0	
	2,240		
	(186,933)		
			0
(186,933)			
		0	
		0	
			0
	(186,933)		
	(0.01)		
	(0.01)		